479

UNITED STATES DISTRICT COURT
FOR THE EASTERN DISTRICT OF VIRGINIA
ALEXANDRIA DIVISION

JOSEPH RUFO, . Civil Action No. 1:18cv37

.

Plaintiff,

vs. . Alexandria, Virginia

November 1, 2018

ACLARA TECHNOLOGIES, LLC, 9:30 a.m.

•

Defendant.

. . . . . . . . . . .

TRANSCRIPT OF JURY TRIAL
BEFORE THE HONORABLE LEONIE M. BRINKEMA
UNITED STATES DISTRICT JUDGE

VOLUME 3 - A.M.

APPEARANCES:

FOR THE PLAINTIFF: JOSHUA H. ERLICH, ESQ.

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Arlington, VA 22201

and

BRUCE C. FOX, ESQ.

ANDREW J. HOROWITZ, ESQ.

QIWEI CHEN, ESQ.

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(APPEARANCES CONT'D. ON FOLLOWING PAGE)

(Pages 479 - 617)

COMPUTERIZED TRANSCRIPTION OF STENOGRAPHIC NOTES

		480
1	APPEARANCES: (Cont'd.)	
2	FOR THE DEFENDANT:	HEIDI KUNS DURR, ESQ. Ogletree, Deakins, Nash, Smoak &
3		Stewart, P.C. 7700 Bonhomme Avenue, Suite 650 St. Louis, MO 63015
5		and JOHN B. FLOOD, ESQ.
6		Ogletree, Deakins, Nash, Smoak & Stewart, P.C. 1909 K Street, N.W.
7		Washington, D.C. 20006
8	ALSO PRESENT:	RACHEL COLANGELO
9		RICHARD KATZ SUSAN HORNEKER
10		JILL MECEY NICOLE H. NAJAM, ESQ.
11		JOSEPH RUFO
12	OFFICIAL COURT REPORTER:	,
13 14		U.S. District Court, Third Floor 401 Courthouse Square Alexandria, VA 22314
15		(703)299-8595
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23		
24		
25		

					481		
1	<u>I</u> <u>N</u> <u>D</u> <u>E</u> <u>X</u>						
2		DIRECT	CROSS	REDIRECT	RECROSS		
3	WITNESSES ON BEHALF OF	DIRECT	CROSS	<u>KEDIKECI</u>	KECKOSS		
4	THE PLAINTIFF:						
5	Jill Mecey (Resumed)		483	503	516		
6	Gina Petrella Logozar	520	553	567	572		
7	Michael Garcia	574	600	612	615		
8	Michael Garcia	574	800	012	015		
9							
10							
11							
12		EXHIBITS	<u>S</u>				
13			MARKED	REC	EIVED		
14	PLAINTIFF'S:						
15	No. 25 36				487 546		
16	42 63				496 608		
17	80				498		
18	101 102				595 594		
19	105				599		
20	DEFENDANT'S:						
21	No. 223				489		
22	224				491 601		
23	258 281 296				493 499		
24	250				サンブ		
25							

482 1 PROCEEDINGS 2 (Jury present.) 3 THE CLERK: Civil Action 18-37, Joseph Rufo v. Aclara 4 Technologies, LLC. Would counsel please note their appearances 5 for the record. MR. FOX: Bruce Fox on behalf of the plaintiff. With 6 7 me I have Andrew Horowitz and Josh Erlich. 8 THE COURT: Good morning. 9 MR. FOX: And Oiwei Chen. 10 MS. DURR: I'm Heidi Durr on behalf of defendant, 11 with me is Clay Rollins and John Flood. 12 THE COURT: Good morning. 13 And good morning, ladies and gentlemen. Again, you've been a wonderful jury. You're here bright and early, 14 15 and we're going to move this case. I expect you will be getting this case late today for deliberation. That is the 16 17 plan. And so hopefully, we can keep to that schedule. I know 18 jurors like to be able to sort of plan their lives. 19 I can pretty much assure you you will not need to be 20 here on Monday. You probably will have to come back tomorrow 21 because I doubt you'll be able to finish your deliberations 22 tonight, but in terms of, you know, planning your lives for 23 next week, I would be surprised if you would have to be here on 24 Monday. So you can plan accordingly. 25 All right. Counsel, I do expect we will not have

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Mecey - Cross
                                                                  483
 1
     cumulative evidence.
 2
               Ms. Mecey, you're still under your oath from
 3
     yesterday.
 4
               THE WITNESS: Yes, ma'am.
 5
               THE COURT: All right. Ms. Durr?
               MS. DURR: Thank you, Your Honor.
 6
 7
      JILL MECEY, PLAINTIFF'S WITNESS, PREVIOUSLY AFFIRMED, RESUMED
 8
                      CROSS-EXAMINATION (Cont'd.)
     BY MS. DURR:
 9
10
          Ms. Mecey, I want to ask you, how long have you worked for
11
     Aclara?
12
         I've been with Aclara almost eight years in January.
13
     O. Okay. And what was your first position with Aclara?
14
          I believe it was an administrative role. I ordered
15
     supplies, did various things like that. I was a stay-at-home
16
     mom and came back to work part time.
17
          So it was a part-time position when you started?
     Ο.
18
         It was.
     Α.
19
          And you've grown in the company?
20
     Α.
          I have.
21
          Okay. What is your current title?
     Q.
22
          My current title is manager of organizational
23
     effectiveness and administration.
24
          Okay. And just, is that manager of organizational
25
     effectiveness and administration, are they the same thing, or
```

- 1 | are they kind of broken out duties?
- 2 A. They are broken up. Organizational effectiveness is one
- 3 portion of my job, and administration is a separate part of my
- 4 job.
- 5 Q. Okay. Tell the jury, what do you do as manager of
- 6 organizational effectiveness?
- 7 A. Organizational effectiveness is basically conflict
- 8 resolution. If teams are having a hard time communicating,
- 9 maybe engineering isn't working so well with sales, they will
- 10 | call me, sit down, listen to kind of what's going on.
- If it's communication issues, typically, I can kind
- of work with them to communicate better together. If it's
- 13 something bigger than communication issues and maybe some
- 14 | leadership training is in store, then I take it to HR, and then
- 15 they deal with that.
- 16 Q. Do you direct any employees or manage any employees as
- 17 | manager of organizational effectiveness?
- 18 A. No, I don't.
- 19 Q. Okay. And then you also are manager of administration,
- 20 you said?
- 21 A. That is correct.
- 22 Q. Okay. What do you do as manager of administration?
- 23 A. I manage the administrative staff, the executive
- 24 assistants and office coordinator.
- 25 Q. How many executive assistants do you manage?

- 1 A. Two.
- 2 Q. Okay. And do you have any office coordinators right now?
- 3 A. I do not.
- 4 Q. Okay. When you -- when Mr. Rufo was working for you, how
- 5 many office coordinators did you have?
- 6 A. I had -- Joey was an office coordinator, and then I had an
- 7 administrative assistant that had the same --
- 8 Q. And what was her title -- name, I mean?
- 9 A. I'm sorry, her name was Donna Lapeyrouse.
- 10 Q. Okay. Now, I heard you testify yesterday that you, you
- 11 report to or you work for Mr. Garcia, Michael Garcia?
- 12 A. I do report in to Michael Garcia and the CEO of our
- 13 company, Allan Connolly.
- 14 O. What do you do for Mr. Garcia?
- 15 A. An executive assistant.
- 16 Q. So you do administrative duties for Mr. Garcia?
- 17 A. Yes, as an executive assistant.
- 18 Q. Tell the jury what you do.
- 19 A. I set up meetings for him. I schedule things on his
- 20 | calendar. I run meetings for him. I set up his travel, those
- 21 sort of things.
- 22 Q. What do you do for Mr. Connolly, the CEO?
- 23 A. Similar things for our CEO. I set up meetings. I get him
- 24 to conferences he needs to be to. I sit in on executive staff
- 25 meetings, take notes in action items.

- THE COURT: You've used the term "CFO" several times.
- 2 I'm not sure it's been defined for the jury.
- THE WITNESS: I apologize, I mean CEO.
- 4 THE COURT: CEO, but explain what that means for the
- 5 jury.
- 6 THE WITNESS: Oh, I'm sorry. He's the chief
- 7 executive officer, the president of the company.
- 8 BY MS. DURR:
- 9 Q. And do you serve in an administrative capacity for
- 10 Mr. Connolly, or is it more operational or something else?
- 11 A. As an executive assistant.
- 12 Q. Okay. And then I heard you say that you're also on the
- 13 | executive team; is that right?
- 14 A. I am a part of the executive team because of my role as an
- 15 assistant.
- 16 Q. What do you do on the executive team?
- 17 A. I sit in on weekly executive staff meetings and support
- 18 | the team as needed. If we are offsite at a conference and they
- 19 | need help with meetings or meeting certain people, I set those
- 20 meetings up.
- 21 Q. Do you make any decisions as the executive team member?
- 22 A. Absolutely not.
- 23 Q. In your duties for Aclara, do you provide any human
- 24 resources-type functions?
- 25 A. No, I don't provide human resources functions.

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Mecey - Cross
                                                                  487
 1
          Okay. Now, yesterday -- I want to be clear, though, do
     you -- have you ever heard the term "EEO"?
 3
          I have heard the term "EEO."
 4
         What does it stand for?
     Ο.
 5
         It's Equal Employee Opportunity.
     Α.
          Okay. Now, I want to -- yesterday, there was some
 6
     Q.
 7
     testimony about Mr. Rufo wanting to go to Ms. Salvo to say:
 8
    Hey, I want this position.
 9
               Do you remember that?
10
     Α.
          I do.
11
          Okay. Did you ever tell Mr. Garcia about what Mr. Rufo
12
     was wanting?
13
         To seek another position?
14
     Ο.
        Yes.
15
     Α.
         Yes.
        Okay. And I want to turn your attention to Plaintiff's
16
     Q.
17
     Exhibit 25.
18
               And I don't think it's been admitted yet.
19
               THE COURT: Our rule is any plaintiff's exhibit would
20
     be automatically deemed admitted if you are using it --
21
               MS. DURR: Okay.
22
               THE COURT: -- because they put it in.
23
               So 25 is in.
24
               MS. DURR: Okay.
25
               (Plaintiff's Exhibit No. 25 was received in
```

- 1 evidence.)
- 2 BY MS. DURR:
- 3 O. And what is Plaintiff's Exhibit 25?
- 4 A. I'm sorry, I can't see it.
- 5 Q. It's the top part.
- 6 A. It's an e-mail from me to Mr. Garcia on July 11, 2017.
- 7 | "Need your advice as to how to handle this with Joey."
- 8 Q. Okay. So why were you needing advice from Mr. Garcia how
- 9 to handle Mr. Rufo wanting to get another position?
- 10 A. Because I, I know Joey was dishonest. He had lied to me,
- 11 and I wanted his advice on how to handle the situation.
- 12 Q. Okay. Did you have a conversation or get any advice from
- 13 Mr. Garcia?
- 14 A. I believe so.
- 15 Q. Okay. I want to turn your attention to Plaintiff's
- 16 Exhibit 26.
- 17 THE COURT: I think that's already in, but if not,
- 18 | it's in.
- 19 BY MS. DURR:
- 20 Q. Okay. The top portion.
- 21 A. Yes.
- 22 Q. It says -- this is an e-mail from Mr. Garcia back to you,
- 23 right?
- 24 A. Correct.
- 25 Q. And he says, "BTW, I agree with your approach and planned

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Mecey - Cross
                                                                  489
 1
     comments. He is rather presumptuous but also claims to have
 2
     good experience in the military that is applicable. His
 3
    behavior has to be adjusted." Right?
 4
     Α.
          Correct.
 5
     Q. What's your understanding of what Mr. Garcia meant when he
     said, "His behavior has to be adjusted"?
 6
 7
               MR. FOX: Your Honor, this has been asked and
 8
     answered, and she is being asking to speculate.
 9
               THE COURT: Yes, I agree. Sustained.
10
     BY MS. DURR:
11
          Okay. Now, we talked yesterday about the discretionary
12
     spend e-mail.
13
     Α.
         Correct.
14
        And did Mr. -- did Mr. Rufo ever reach out to you about
15
    having to call Mr. Garcia?
16
          I believe he did, yes.
17
          Okay. I want to turn your attention to Defendant's
     Ο.
18
     Exhibit 223.
19
               THE COURT: Any objection to 223?
20
               MR. FOX: No objection, Your Honor.
21
               THE COURT: All right. It's in.
22
               (Defendant's Exhibit No. 223 was received in
23
     evidence.)
24
               MS. DURR: Okay. If you could show that, blow that
25
     up a little bit?
```

- 1 BY MS. DURR:
- 2 | O. What is Defendant's Exhibit 223?
- 3 A. It appears to be an instant message from Joey to me.
- 4 Q. Okay. It's dated July 27, 2017?
- 5 A. Correct.
- 6 Q. That's the same date that he sent that discretionary spend
- 7 | e-mail?
- 8 A. I believe so.
- 9 Q. Okay. And Mr. Rufo wrote to you, "Hi, Jill. I missed a
- 10 | call from Michael Garcia, who instructed me to call him back
- 11 (and left his cell), but I cannot seem to reach him at either
- 12 number."
- And then he also texted you, "Am I in trouble?"
- And then he texted you again, "(Or, I should say,
- 15 more trouble?)" Right?
- 16 A. Yes.
- 17 Q. Did you ever text back to Mr. Rufo?
- 18 A. I did not.
- 19 Q. Did you ever tell Mr. Rufo: Hey, you're not in trouble?
- 20 A. No.
- 21 Q. Did you ever tell Mr. Rufo: Hey, it's not a big deal;
- 22 | don't worry about it?
- 23 A. No. It was actually a big deal.
- 24 Q. Okay. Now, do you recall -- I'm switching and moving
- 25 forward to the e-mail that Mr. Fox asked you about yesterday

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Mecey - Cross
                                                                  491
 1
     about Lyn Salvo telling Mr. Rufo after he -- she received the
 2
     first spreadsheet: "Beautiful. Thanks. Great start." Do you
 3
    remember that?
 4
    Α.
          I do.
 5
         He showed you that first e-mail?
     Q.
               And do you remember when you saw that e-mail?
 6
 7
          I believe Joey sent it to me.
    Α.
 8
          Okay. And I want to -- do you remember when?
     Q.
 9
          I don't remember the date offhand, no.
10
          I want to turn your attention to Defendant's Exhibit 224.
     Q.
11
               THE COURT: Any objection to 224?
12
               MR. FOX: No, Your Honor.
13
               THE COURT: All right. It's in.
14
               (Defendant's Exhibit No. 224 was received in
15
     evidence.)
16
    BY MS. DURR:
17
          Is this another instant message exchange between you and
    Mr. Rufo?
18
19
    Α.
         It is.
20
     Q. It's dated August 14, 2017, right?
21
     Α.
        Correct.
22
               MS. DURR: Okay. And can you -- sorry. Can you go,
23
     Susie, to Jill Mecey, 2:02 p.m., and blow the rest of that up?
24
     Okay. Just so it's easier to read. The whole -- the rest.
25
    BY MS. DURR:
```

- 1 | O. And Jill -- excuse me, you instant messaged Mr. Rufo that
- 2 day and said, "I'm sorry, I just listened to your VM." What
- 3 does "VM" stand for?
- 4 A. Voice message.
- 5 Q. And then you texted him back, "Can you please send me the
- 6 e-mail that you are referring to?"
- 7 A. Right. "In your voice message."
- 8 Q. In your voicemail?
- 9 A. Yes.
- 10 Q. And Mr. Rufo said, "Yes"?
- 11 A. Um-hum.
- 12 Q. And then Mr. Rufo said, "One second. Let me send the
- 13 | e-mail where Lyn replied"?
- 14 A. Correct.
- 15 Q. And then he also said, "I 100 percent do \*not\* want her to
- 16 take any blame. I just want it understood that I seriously
- 17 | didn't think I was blindsiding anyone." Right?
- 18 A. Correct.
- 19 Q. Okay. And to your knowledge, did Mr. Rufo then forward
- 20 | the e-mail that he was referring to in his voicemail?
- 21 A. Yes.
- 22 Q. Okay. I want to turn your attention to Defendant's
- 23 | Exhibit 281.
- 24 THE COURT: Any objection to 281?
- MR. FOX: No objection, Your Honor.

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Mecey - Cross
                                                                  493
 1
               THE COURT: All right. It's in.
 2
               (Defendant's Exhibit No. 281 was received in
 3
     evidence.)
     BY MS. DURR:
 4
 5
         Ms. Mecey --
     O.
 6
     Α.
         Yes.
 7
          -- is Defendant's Exhibit 281 the e-mail from Mr. Rufo
 8
     where he is forwarding Lyn's e-mail to him from way back in
 9
     June -- or July, I should say?
10
          It looks like it, yes.
     Α.
11
          Before you received this e-mail from Mr. Rufo, had you
12
     ever seen Ms. Salvo's response to Mr. Rufo?
13
     Α.
         No.
14
        The "Beautiful-Thanks" response?
15
          The "Beautiful-Thanks" response, I believe that was the
     Α.
16
     e-mail that Joey sent to me.
17
         But that's the first time you ever saw it?
     Ο.
18
     Α.
         Yes.
19
          Okay. Moving forward in the timeline here, we've had
20
     testimony and we've listened to an audio recording of a phone
21
     conversation you and Lyn Salvo had with Mr. Rufo on August 29,
22
     2015 (sic). Do you remember that?
23
     Α.
          I do.
24
          Okay. What prompted or started you -- why did you have
25
     this call with Mr. Rufo?
```

- 1 A. I had the call with, with Joey at that time because I had
- 2 found out that he was contesting the PIP rather than talking to
- 3 | me about it. That's why I had the call. That's what initiated
- 4 the call.
- 5 Q. Did you tell that to Mr. Rufo on the phone?
- 6 A. Yes, I did.
- 7 Q. Okay. I want to turn your attention to Plaintiff's
- 8 Exhibit 55. And actually, it's 55-3, lines 13 and 14.
- 9 If you could highlight those? Actually, could you do
- 10 | the whole paragraph?
- 11 THE COURT: I'm sorry, 55 --
- MS. DURR: 55-3, portions from line 9 to 17. That
- 13 might help the jury.
- 14 Q. That's the portion of the transcript that you're talking
- 15 to Mr. Rufo, right?
- 16 A. Yes, it is.
- 17 | Q. And lines 13 and 14, that's what you told Mr. Rufo: "What
- 18 | started this, Joey, is the correspondence that Alvin sent to me
- 19 | yesterday"?
- 20 A. Correct.
- 21 Q. So when you say "what started this," what are you
- 22 referring to?
- 23 A. What started the need for the conversation is the e-mail
- 24 | that Alvin sent me where Joey was saying he was contesting part
- of the performance improvement plan.

Mecey - Cross 495 1 And again, what portion was he trying to -- to your 2 understanding was he trying to contest through Alvin? That he had talked to Alvin about the HR manager position. 3 4 Okay. And Mr. Alvin told you that -- and we've seen the 5 e-mails -- that he was the one who actually had approached Mr. Rufo about a position, right? 6 Correct. Α. So explain to the jury why, why did you not retract that 8 9 portion of the PIP that was about communication with, with the 10 manager about Mr. Rufo seeking the -- another position after 11 you had received Mr. Jackson's e-mail? 12 Because that wasn't the point. The point was he had lied, 13 gone behind my back, talked to other people about something 14 that we had just discussed a few weeks before that, and before 15 that, several weeks before that, I felt that he had lied, and that's why that stayed in the, in the performance improvement 16 17 plan. 18 What did you think he had lied about that was part of the 19 PIP? 20 MR. FOX: Your Honor, asked and answered. 21 THE COURT: Sustained. 22 MS. DURR: I want --23 THE COURT: Sustained. 24 BY MS. DURR: 25 Okay. I don't think this -- but you did -- you worked Ο.

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Mecey - Cross
                                                                  496
 1
     with -- this is one clerical matter. Yesterday, we discussed
 2
     Plaintiff's Exhibit 42, which was a draft of the warning, and
 3
     I'm just not sure if it's been admitted or not.
               It's plaintiff's exhibit, so I wasn't sure if it was
 4
 5
     automatically admitted?
               THE COURT: Well, it's only admitted if either you or
 6
 7
     the plaintiff move it in. Otherwise --
 8
               MS. DURR: Okay. That's what I wanted to make sure.
 9
     I'd like to just move into the record Plaintiff's Exhibit 42.
10
               THE COURT: All right. It's in.
11
               (Plaintiff's Exhibit No. 42 was received in
12
     evidence.)
13
     BY MS. DURR:
14
          Now, we were -- you did do a performance evaluation for
15
     Mr. Rufo, and we've discussed that, but you also went and
     talked to Mr. Rufo to discuss some of the scores that you gave
16
     him, right?
17
18
     Α.
          Correct.
19
          And we've listened to a portion of that meeting that
20
     Mr. Rufo provided, right?
21
     Α.
          Correct.
22
          Okay. And did you know that that recording was being made
23
     after you said no?
24
          No. I asked him not to record it.
```

Okay. So at this time, I'd like to play a portion of the

25

Ο.

```
Mecey - Cross
                                                                  497
 1
     clip -- clip of that audio recording from where we left off
 2
     with plaintiff. It's -- and here you're talking about the
 3
     scores about communication.
 4
               (Audio excerpt played.)
 5
     BY MS. DURR:
          And then during this review session with Mr. Rufo, did
 6
 7
     you -- he also bring up about doing, performing duties for --
 8
     additional duties for Patty Cavender?
 9
     Α.
          I believe he did.
10
          Okay. Now, who is Patty Cavender, if I'm saying her name
11
     right? And I apologize.
12
          I believe she's the assets warehouse manager for SGS.
                                                                  I'm
13
     not certain what her title is.
14
     Ο.
          Okay. And to your knowledge, what had Mr. Rufo been doing
15
     for Ms. Cavender?
16
          He had helped her get updated on her expense reports.
     Α.
17
          Okay. And you discussed that during your -- the meeting?
     Ο.
          During that phone call?
18
     Α.
19
     O.
          Yes.
20
          I may have. I'm sorry.
     Α.
21
               (Audio excerpt played.)
22
               THE COURT: All right. Ms. Durr, do you have a
23
     question?
24
               MS. DURR: At this time, I'd like to move into
25
     admission Plaintiff's Exhibit 80, which is a transcript of the
```

```
Mecey - Cross
                                                                 498
 1
     recording.
 2
               MR. FOX: I believe we already did. No objection,
 3
     Your Honor.
 4
               THE COURT: We've already heard that. Haven't we
 5
    heard that already? Have we heard that already or not?
               MS. DURR: Not that portion.
 6
 7
               THE COURT: No? Not yet? All right.
               (Plaintiff's Exhibit No. 80 was received in
 8
 9
     evidence.)
     BY MS. DURR:
10
11
          One point of clarification: The performance evaluation
12
     that you did for Mr. Rufo, what period of time was that for?
13
         I'm sorry, can you say that --
14
          The performance evaluation that you did for Mr. Rufo that
15
     we've been listening to --
16
    Α.
         Yes.
17
         -- what period of time is that for?
     Ο.
18
     A. That would have been for the fiscal year, which would
19
    have -- for us would have been September 30 through October 1
20
     of 2017.
21
     O. Okay. And so October 1, 2017, was Mr. Rufo still on a
22
     PIP?
23
     Α.
         He was.
24
         Now, you talked about your other employees, that you
25
     managed a few others. Did any other employees, were they --
```

```
Mecey - Cross
                                                                  499
 1
    did they -- were they considered a low performer for 2017, the
 2
     same year as Mr. Rufo?
          I did have one other low performer.
 3
 4
         Okay. Who was that?
     Ο.
 5
    Α.
         Donna Lapeyrouse.
          Okay. Did you give her a performance evaluation, too?
 6
     Q.
 7
          I did.
    Α.
 8
               MS. DURR: Okay. I'd like to move into evidence
 9
    Defendant's Exhibit 296.
10
               THE COURT: Any objection to 296?
11
               MR. FOX: Your Honor, it's entirely irrelevant.
12
               THE COURT: No, I think it is relevant given the
13
     issues in the case. I'll overrule the objection.
14
               (Defendant's Exhibit No. 296 was received in
15
     evidence.)
16
     BY MS. DURR:
17
          Ms. Mecey, is Defendant's 296 the performance evaluation
     Ο.
18
     for Donna Lapeyrouse?
19
     Α.
         It is.
20
     Q. And is this for the same fiscal year as the one that you
21
     gave to Mr. Rufo?
22
     A. It is.
23
          Okay. And on the last page, on the left side under
24
     "Section 4: Signatures, Employee Signature, Donna Lapeyrouse,"
25
     do you see that? Do you see that? It says the signature date
```

- 1 for Donna Lapeyrouse is January 25, 2018.
- 2 A. Yes.
- 3 | Q. Okay. Again, is that months after your fiscal year ended?
- 4 A. Yes.
- 5 Q. Okay. Is this, is this when you actually completed the
- 6 manager comments?
- 7 A. No.
- 8 Q. Okay. When did you do the manager comments to
- 9 Ms. Lapeyrouse's evaluation?
- 10 A. I don't remember the exact date. It would have been a few
- 11 months later.
- 12 Q. A few months later after what?
- 13 A. After January, yeah, like, so, spring.
- 14 Q. Again, are these -- where did Ms. Lapeyrouse fall in terms
- of ranking? Was she a high, medium, or low performer?
- 16 A. She was a low performer.
- 17 O. Okay. Did Ms. Lapeyrouse, did she ever -- did she get a
- 18 merit increase?
- 19 A. No, she didn't.
- 20 Q. Okay. And Ms. -- did you do any other evaluation for the
- 21 | 2017 fiscal year?
- 22 A. I did for Zana Scott.
- 23 Q. Okay. Did you actually fill out an evaluation for
- Ms. Scott?
- 25 A. I didn't. We had a conversation and talked through her

- 1 performance evaluation.
- Q. Okay. Did Ms. Scott get a merit increase?
- 3 A. She did.
- 4 Q. How did she rank in terms of was she a high, medium, or
- 5 low performer?
- 6 A. She was a high performer.
- 7 Q. And do you remember, how much was her merit increase?
- 8 A. I believe it was 3 percent off the top of my head. I
- 9 | can't be certain, but I believe it was 3 percent.
- 10 Q. Okay.
- 11 THE COURT: Now, just for the record, 3 percent of
- 12 what?
- 13 THE WITNESS: It's 3 percent of her, I guess, salary.
- 14 It was a 3 percent raise.
- 15 BY MS. DURR:
- 16 Q. And -- now, you talked yesterday about having given PIPs
- 17 | before to other employees?
- 18 A. Yes.
- 19 Q. And then we talked about that, and I don't want to replow
- 20 | that ground, but I just want to clarify, did -- you gave Zana
- 21 | Scott a PIP. Had Ms. Scott ever reported discrimination to
- 22 you?
- 23 A. No.
- Q. Has she ever filed a lawsuit against you?
- 25 A. No.

```
Mecey - Cross
                                                                  502
 1
          Filed a lawsuit, excuse me, against the company?
 2
     Α.
         No.
 3
          Okay. Had she ever claimed that she was retaliated
 4
     against?
 5
     Α.
          No.
         Patty Schultz was the other person that you had given a
 6
     Q.
 7
     PIP to?
 8
         That's correct.
     Α.
 9
          Okay. Had she ever claimed retaliation?
10
     Α.
         No.
11
         Had she ever claimed discrimination, that discrimination
12
     was going on?
13
     Α.
         No.
14
         Had she ever filed a lawsuit against the company before
15
     you gave her the PIP?
16
     Α.
          No.
17
          Well, actually, has she ever filed a lawsuit after you
     Q.
18
     gave her the PIP?
19
     Α.
          No.
20
          Okay. I want you to tell the jury, have you retaliated --
21
     you've sat through the testimony so far and listened to
22
     Mr. Rufo's testimony. Would you tell the jury, have you
23
     retaliated against Mr. Rufo, as he's alleged?
24
               MR. FOX: Asked and answered many times, Your Honor.
25
               THE COURT: Sustained.
```

```
Mecey - Redirect
                                                                  503
 1
    BY MS. DURR:
 2
          How does it feel being accused of retaliation by Mr. Rufo?
 3
          This has been one of the most painful experiences I've
 4
     ever been through in my life. The picture they've painted of
 5
     me is not me. I don't recognize that person, and anybody that
     would know me and does know me does not recognize that person.
 6
 7
     I have never and would never retaliate, period, against an
 8
     employee.
 9
               It's been extremely stressful for me, for my husband,
10
     and my three children. To go through something like this --
11
     I'm sorry, it's been very difficult and untrue.
12
               I'm sorry. (Crying.)
13
               MS. DURR: No further questions.
14
               THE COURT: All right. Any redirect?
15
               MR. FOX: Yes, I have redirect, Your Honor.
16
                          REDIRECT EXAMINATION
17
     BY MR. FOX:
18
          Let's talk about the picture you painted of Joey. You
     called him a liar?
19
20
         He did lie to me.
     Α.
21
         You called him dishonest?
     O.
22
         Yes.
     Α.
23
          You said he was a low performer?
     Ο.
24
     Α.
          Correct.
25
         Put him on a PIP?
     Ο.
```

- 1 A. Correct.
- 2 Q. You fired him?
- 3 A. His position was eliminated, and he was let go, yes.
- 4 Q. You said a few times yesterday he was threatening to you.
- 5 A. He was very threatening and contentious on the phone, yes.
- 6 Q. Did -- if he was threatening to you -- you say he was
- 7 extremely threatening.
- 8 A. His tone was very threatening. Answering the phone,
- 9 "Hello, Jill," was threatening.
- 10 Q. Doesn't a company terminate an employee when they act in a
- 11 | threatening fashion? Isn't that a basis for terminating them?
- 12 A. I guess it would be the manner of threatening, if it was
- 13 physical threats, I would suppose.
- 14 Q. No one ever said that they terminated him because he was
- 15 threatening --
- 16 A. No.
- 17 Q. -- did they?
- Now, in this phone conversation we heard a couple
- 19 | minutes ago, did you think that your tone was encouraging to
- 20 Joey in that conversation?
- 21 A. I didn't think that my tone was discouraging at all. I
- 22 think it was probably more frustrated.
- 23 Q. In that conversation, he was making a plea for you to
- 24 raise his ratings from 1's in the three critical categories of
- 25 | leadership, problem solving, and teamwork to get them up to the

1 | point where they'd be at least satisfactory, and you refused to

- 2 do that; isn't that right?
- 3 A. I told him that if he disagreed with my comments as his
- 4 manager and supervisor --
- 5 THE COURT: That's not responsive. The answer is
- 6 just yes or no.
- 7 THE WITNESS: Can you repeat the question? I'm
- 8 sorry.
- 9 BY MR. FOX:
- 10 Q. In that conversation, he was pleading with you to raise
- 11 his ratings from 1's in those three critical categories, and
- 12 you refused to do so; isn't that right?
- 13 A. That's right.
- 14 Q. Do you think that might have been discouraging to him?
- 15 A. I'm not sure if it was or not.
- 16 Q. You terminated him less than two months later, didn't you?
- 17 A. His position was eliminated, yes.
- 18 Q. You testified this morning it seems like you remembered
- 19 | what the term "EEO" meant. Did something happen overnight to
- 20 | improve your memory of that term?
- 21 A. Now, I do know what Equal Employee Opportunity means. I,
- 22 | I don't use "EEO" very often, I apologize. I do know what that
- 23 | means.
- 24 Q. Is that something that occurred to you in the middle of
- 25 the night?

- 1 A. No. I think I thought out the name of it. It didn't
- 2 occur to me in the middle of the night. I think I do know what
- 3 | it means.
- 4 Q. You expressed very harsh views on Mr. Rufo recording the
- 5 | phone conversation that you and Gina Salvo consented to,
- 6 | correct?
- 7 A. I was not on a phone conversation with Gina Salvo -- who?
- 8 With Lyn Salvo?
- 9 Q. I'm sorry, with Lyn Salvo. I'm getting tired.
- 10 A. Me, too.
- 11 THE COURT: It's early in the morning. We have a
- 12 | whole day to go through.
- MR. FOX: I was up pretty late, Your Honor.
- 14 THE WITNESS: I'm sorry, can you repeat that
- 15 question?
- 16 BY MR. FOX:
- 17 Q. Yes. You expressed very strong views that -- about Joey's
- 18 recording conversations in general. The one conversation he
- 19 | recorded with you and Lyn Salvo, correct?
- 20 A. Correct.
- 21 Q. And Joey expressed the view to you that although he didn't
- 22 | want to have to do this, he felt it was necessary to record
- 23 | conversations that related to litigation matters so there would
- 24 be a record of events. Is that correct? Yes or no?
- 25 A. I believe in the conversation with just me, yes, he did

- 1 say that.
- 2 Q. And there are a number of things that you dispute that
- 3 Mr. Rufo has testified to; isn't that correct?
- 4 A. Yes.
- 5 Q. Like whether or not you put him on a warning for analysis,
- 6 | correct?
- 7 A. Correct.
- 8 Q. And the tape sheds light on that, correct?
- 9 A. I'm sorry?
- 10 Q. The tape sheds light on that issue, whether or not you put
- 11 him on warning for analysis?
- 12 A. Mr. Fox, he was not on a PIP for warning for analysis.
- 13 Q. I know. That's my point.
- 14 A. It was a series of poor judgment.
- 15 Q. That's my point. You disagree with him on that issue,
- 16 right?
- 17 A. I'm sorry, yes, I do.
- 18 Q. And the tape addresses that issue of whether or not you
- 19 | put him on warning for analysis, doesn't it?
- 20 A. On the -- I don't remember that. On the recording, the
- 21 last recording?
- 22 Q. Yes.
- 23 A. I don't remember.
- 24 Q. No, the first recording.
- 25 A. I don't remember him bringing that up, I'm sorry.

Mecey - Redirect 508 1 Okay. I'm not going to play it again, but if the tape 2 addresses that issue, it would provide a contemporaneous 3 factual record of what was said between the three of you, would 4 it not? 5 Yes, if it was recorded. Α. And that would be very helpful to this jury in deciding 6 Q. 7 what really happened here, would it not? 8 Yes. If that was recorded, yes. 9 And the first tape also addressed the issue of whether you 10 and Ms. Salvo were trying to induce him to resign for talking 11 to other people about the PIP, his federally protected right, 12 correct? 13 MS. DURR: Objection. 14 THE COURT: Sustained. Again, I don't want lawyers 15 making speeches in their question. Just ask for the fact, 16 please. 17 BY MR. FOX: 18 Sure. The first tape addresses that issue as well, that Q. 19 is, the question of whether you and, I'm sorry, Lyn Salvo 20 attempted to get him to resign for talking to other people 21 about the PIP? No. He was contending the PIP. I wanted to talk to him

- 22
- 23 about that. I was not trying to get him to resign.
- 24 In the earlier tape, there is -- your recording, your
- 25 voice is recorded --

```
Mecey - Redirect
                                                                  509
    A.
 1
         Yes.
 2
     Q. -- in which you're saying, "I would take this as your
 3
    resignation."
 4
               You heard that, correct?
 5
          If he couldn't work through this with me, yes.
    Α.
          It's your interpretation, but --
 6
     Q.
          I believe that's what I said.
 8
          It's a good thing we have that contemporaneous recording
 9
     so the jury can decide.
10
               THE COURT: No, counsel, that's not a correct
11
     question.
12
               MR. FOX: Okay. I'll move on.
13
    BY MR. FOX:
14
         Now, you testified a few moments ago the first time -- you
15
     seem to remember when you saw the "Beautiful-Great start"
16
     response. Is that something that came to you overnight as
17
     well?
18
               MS. DURR: I'm going to object. Mischaracterizes the
19
     evidence.
20
               THE COURT: Sustained.
21
    BY MR. FOX:
22
         You testified that you became aware of it on August 14 and
23
     were shown an exhibit for that date, correct?
24
         For the e-mail that Joey forwarded me?
25
     Q. Yes, the "Beautiful-Great start" e-mail?
```

## Case 1:18-cv-00037-LMB-MSN Document 129 Filed 11/13/18 Page 32 of 139 PageID# 1821 Mecey - Redirect 510 1 I believe that's the e-mail that Joey forwarded to me, 2 yes. 3 Okay. So you had that e-mail in your possession before 4 you put him on the PIP the next day, on August 15, correct? 5 I don't remember the dates. I know I had the e-mail that Α. Joey forwarded to me. I'm sorry, I'm getting confused on the 6 7 dates. 8 Well, let's look at it again, Exhibit 281. You looked at 9 it a few moments ago. Your counsel showed it to you. 10 THE COURT: That's Defense 281. 11 MR. FOX: I'm sorry, Your Honor? 12 THE COURT: It's Defense 281.

- 13 MR. FOX: Defense 281, thank you.
- 14 THE WITNESS: Yes, I do. Joey forwarded that to me
- 15 on August 14.
- 16 BY MR. FOX:
- 17 Okay. And that was a day before you put him on the PIP? Q.
- 18 If I put him on a PIP on the 15th, that would be correct.
- 19 Yet you still put him on the PIP having, having seen this
- 20 e-mail, correct?
- 21 Having seen this e-mail? Α.
- 22 Q. Yes.
- 23 Yes. I had already been putting him on a PIP for his poor
- 24 judament.
- 25 Now, you won't deny -- we've already covered this and I Ο.

```
Mecey - Redirect
                                                                  511
 1
    don't want to cover it again, but you won't deny that you told
 2
     Joey he was in trouble immediately after he disclosed the EEO
     analysis, correct?
 3
 4
     A. I don't --
 5
               MS. DURR: Objection. It mischaracterizes the
 6
     testimony.
 7
               THE COURT: The jury will recall what the testimony
 8
     is in that respect. I'll overrule that objection.
 9
               THE WITNESS: I don't remember if I said he would be
10
     in trouble.
11
    BY MR. FOX:
12
          Okay. Well, we have the instant message exchange. I'm
13
     not going to --
14
     Α.
         Thank you.
15
          I'm not going to go back there. I want to move on, but
16
     you never told him he was in trouble for the discretionary
17
     spend e-mail?
18
          We discussed the discretionary spend e-mail, and I asked
19
    him not to do that. I don't know that I used the words, "you
20
     are in trouble."
21
         You never gave him a warning for that, did you?
     Q.
22
     Α.
         No.
23
          And you never told Mr. Rufo he was in trouble when he made
24
     inquiry about the HR position expressly conditioned on your
25
     approval, did you?
```

- 1 A. No.
- 2 Q. Well, you still have your job, don't you?
- 3 A. I do.
- 4 Q. You sent, you sent e-mails yesterday, Happy Birthday
- 5 e-mails and so forth, it looks like around late 2017. Now, in
- 6 late 2017, Joey complied with -- as of that date, he complied
- 7 | with the demand that he not talk to anyone about the PIP?
- 8 A. I'm not sure if he talked to anyone about the PIP at that
- 9 | time or not.
- 10 MS. DURR: Object to the form -- object to the
- 11 question.
- 12 THE COURT: It's too late, I mean, if the witness has
- 13 | already answered the question. You have to be faster than
- 14 that.
- 15 BY MR. FOX:
- 16 Q. And when you sent him a Happy Birthday card, that was
- 17 before he filed the lawsuit?
- 18 A. Yes.
- 19 Q. So at that point, you were starting to feel okay again
- 20 about Joey?
- 21 A. Our relationship had gotten better, yes.
- 22 Q. And then when he filed the lawsuit, it went back, didn't
- 23 | it?
- 24 A. His behavior changed after he filed a lawsuit.
- 25 Q. Okay. Behavior changed. How did it change?

- 1 A. He started to ask to record conversations. He was very
- 2 argumentative, contentious. I was trying to manage him just
- 3 | like I would manage any other employee, and he made it very,
- 4 very difficult.
- 5 Q. Okay. When you say it was contentious, do you mean he was
- 6 | contentious in the way that -- was he like he was in the tape
- 7 | we just listened to? Do you consider that to be contentious?
- 8 A. No.
- 9 Q. Okay.
- 10 A. Other than the fact that he argues with everything that I
- 11 say, any feedback, other than that, but no.
- 12 Q. He only asked to record one additional conversation after
- 13 | the initial one, and that was the conversation we just heard,
- 14 correct?
- 15 A. No. Joey also told me he was recording another
- 16 | conversation.
- 17 | O. When?
- 18 A. I believe the first time we discussed his performance.
- 19 Q. One other -- he asked you, but you said no again?
- 20 A. I said he could. I've never seen or heard that
- 21 | conversation since.
- 22 Q. Did you document that anywhere in his personnel file?
- 23 A. Did I what?
- 24 Q. Did you document that anywhere in his personnel file?
- 25 A. I don't know that I did.

1 Just so the record is clear, Donna Lapeyrouse, you 2 testified you thought her performance was deficient, correct? 3 Α. Yes. 4 Ο. And she was forced to leave the company as well, correct? 5 She was not forced to leave the company. She resigned. Α. Okay. Well, she was told essentially that if she wouldn't 6 Q. 7 resign, she'd be on a performance improvement plan, correct? 8 That she would be on a performance improvement plan and we could try to work through it. She felt that the position was 9 10 not something that she wanted. 11 And you thought she was a low performer, too? 12 Α. Yes. 13 Now, you said that -- you made a great deal about your 14 feeling that Joey had somehow deceived you because he had --15 saw an HR position subject to your additional approval. Why 16 did you wait almost seven weeks to raise that with him if it 17 was such a serious issue? 18 MS. DURR: Objection. Asked and answered. 19 THE COURT: I don't think it has been. I'm going to 20 overrule the objection. 21 THE WITNESS: The reason I didn't talk to him 22 initially is I wanted him to bring it to my attention. I 23 didn't want to embarrass him at the time. Again, it was a 24 series -- it was just something in a series of poor judgment 25 that was -- that I included in his performance improvement

514

Mecey - Redirect 515

- 1 plan, because I really didn't talk to him. I didn't honestly
- 2 know how to handle it. I didn't want to hurt our relationship.
- 3 It was dishonest, and I didn't want to embarrass him.
- 4 Q. Okay. Again, you say you didn't want to embarrass him,
- 5 but if you felt so strongly he was lying to you, why wouldn't
- 6 you raise that? Why would you wait seven weeks and then throw
- 7 | it in a performance improvement plan?
- 8 A. I put it in --
- 9 0. What's going on there?
- 10 A. Right. I put it in the performance improvement plan
- 11 because, again, it was a series of behavior. I, you know, in
- 12 | retrospect, I wish that I would have talked to him about it
- 13 | sooner. I didn't. I included it in his plan because to me, it
- 14 showed a series of dishonesty and poor judgment.
- 15 Q. You didn't even want to send him a note or an e-mail or
- 16 | talk to him about it, did you?
- 17 A. Again, I didn't want to embarrass him. I wanted him to
- 18 bring it to my attention.
- 19 Q. And this meeting in St. Louis you talked about, that was a
- 20 | meeting in a Round Robin session, where Joey answered one
- 21 | question that was -- repeated a question that had been asked by
- 22 | somebody participating in that meeting?
- 23 A. I was not in the meeting. I know he answered --
- 24 Q. Joey testified about it.
- 25 A. I know that he answered a question from an employee that

Mecey - Recross 516 1 he wasn't there to do. That was for the HR leaders to answer, 2 not somebody who was there to learn. 3 And that's something that wasn't even mentioned in his 4 PIP, was it? It's something, I think, that's been trotted out 5 in this courtroom? It was not mentioned in his PIP, no. 6 Α. 7 When you terminate Joey, you were aware of he was in the middle of a family crisis, were you not? 8 I believe he said that his girlfriend's dad was sick. 9 Α. 10 Just sick? Is that your testimony? 11 I believe he said she was -- he was sick. I'm not sure. 12 MR. FOX: Okay. I have no further questions. 13 THE COURT: Any recross? 14 MS. DURR: Yes. 15 Would you pull up, Susie, Plaintiff's Exhibit 55, 16 lines 7 to 15? 17 RECROSS EXAMINATION BY MS. DURR: 18 19 This exhibit that I'm showing you is a transcript of the 20 August meeting that you and Ms. Salvo had that was recorded by 21 Mr. Rufo. Mr. Rufo says, "Oh, no. I have stated that I've 22 been put on warning because there are some things where I have 23 to kind of really ratchet down on myself and make sure that I 24 don't do anything that can't be misconstrued." 25 And you said, "I don't know how that being

```
Mecey - Recross
                                                                  517
 1
     misconstrued, how you are telling people that you are on a
 2
     warning for analysis and that how that can be misconstrued."
               Who -- what did you mean by, "how you are telling
 3
     people" -- well, strike that.
 4
 5
               Why did you say, "how you are telling people that you
     are on a warning for analysis and that how that can be
 6
 7
     misconstrued"?
          He had talked to Alvin Jackson about his PIP, and he had
 8
 9
     also talked to Angela Hermannes and said that -- and told her
10
     that, you know, mentioned the word "warning for analysis." He
11
     had mentioned that to her and again never brought that to me
12
     but was talking to other people.
13
         First of all, who is Angela Hermannes?
14
          She's an HR generalist in St. Louis, in the service
15
     center.
          I'm sorry, where is she located?
16
     Q.
17
          I'm sorry, she's in St. Louis, in the HR service center.
     Α.
18
          Okay. How do you know that Mr. Rufo talked with Angela
19
     Hermannes?
20
          She told me in passing one day in the office, and then she
     just sent me an e-mail letting me know.
21
22
          What did she, Ms. Hermannes, tell you?
     Q.
23
          I believe --
24
               MR. FOX: I'm going to object, Your Honor.
25
     hearsay.
```

```
Mecey - Recross
                                                                  518
               THE COURT: I'm going to sustain the objection.
 1
 2
     BY MS. DURR:
 3
          And so is that why you said, "How are you telling people
 4
     that you are on a warning for analysis," is that based on
 5
     information provided by Ms. Hermannes?
          It is.
 6
     Α.
 7
               MR. FOX: That's leading, Your Honor.
               THE COURT: Yeah. Well, the problem is I'm
 8
     rethinking -- actually, it's not a hearsay problem because
 9
10
     she's explaining how it was that she had the conclusion that
11
     the plaintiff had done something, so this is all right, this
12
     line of questioning.
13
     BY MS. DURR:
          Okay. Could you just -- I'm sorry, "How are you telling
14
15
     people that you are on a warning for analysis, " why did --
16
     where did you get that information from?
17
          Again, Angela Hermannes in passing, and then I believe she
18
     sent me an e-mail telling me that as well.
19
          Okay. Now, the same -- during the same call, you also
20
     talked about you had a discussion with Mr. Rufo about whether
21
     or not he could talk to other people about the, about the PIP,
22
     being on the PIP? Do you remember that?
23
     Α.
          I do.
24
          Okay. Did you ever tell Mr. Rufo that he absolutely could
25
     not talk to anybody else on the PIP?
```

Mecey - Recross 519

- 1 A. No.
- Q. Okay. Did you ever tell Mr. Rufo that he could talk to
- 3 other people?
- 4 A. I don't remember if I said he could or couldn't -- or if
- 5 he could, but I said I thought it was unprofessional to discuss
- 6 | it, but it was up to him if he wanted to discuss his PIP with
- 7 other people.
- 8 Q. Did you have a follow-up call that same day with Mr. Rufo?
- 9 And I'm talking about on August 29, 2017.
- 10 A. I believe so.
- 11 O. Okay. And I turn your attention to Plaintiff's Exhibit
- 12 | 56. Plaintiff's 56 is already a memo that we've discussed
- 13 about your notes to the file about the conversation that's been
- 14 recorded on August 29, 2017, and then in your note to file, is
- 15 there a note by you of a follow-up conversation with Mr. Rufo?
- 16 A. I can't see it.
- MS. DURR: Can you blow that up, the mid-morning
- 18 | conversation, 8/29/17?
- 19 THE WITNESS: Yes.
- 20 MS. DURR: Okay. Oh, I'm sorry, could you -- as to
- 21 | the second portion, the second paragraph on the second page.
- 22 Highlight it, the third line down.
- 23 BY MS. DURR:
- 24 Q. "He also asked me if there was a reason why he couldn't
- 25 discuss his PIP with other employees. I told him technically

```
Petrella - Direct
                                                                  520
 1
    he could discuss with other employees, but it's not very
 2
     professional, and I would prefer that he concentrate on doing a
 3
     good job and changing his behavior rather than discussing his
 4
     performance issues with other employees, but reiterated that
 5
     was entirely up to him."
               That's what's written, right?
 6
 7
     Α.
          Yes.
 8
          Is that what you told Mr. Rufo?
     Q.
 9
          That's what I noted to file after our conversation, yes.
10
          No, but I'm asking you, is that what you told Mr. Rufo?
11
          It is what I talked to -- that is what I told Mr. Rufo,
12
     yes.
13
               MS. DURR: I have no further questions.
14
               THE COURT: All right. Thank you, Ms. Mecey.
15
     may step down.
16
                              (Witness excused.)
17
               THE COURT: Call your next witness.
18
               MR. FOX: Yes, Your Honor. We'll call Ms. Gina
19
     Petrella.
20
               THE COURT: All right.
21
          GINA PETRELLA LOGOZAR, PLAINTIFF'S WITNESS, AFFIRMED
22
                           DIRECT EXAMINATION
23
     BY MR. FOX:
24
          Okay. Good morning, Ms. Petrella. Could you state your
25
     name for the record, please.
```

```
Petrella - Direct
                                                                  521
 1
          Gina Logozar. My maiden name is Petrella, and that's the
 2
     name I go by at work still.
 3
          Okay. And you're currently the employee relations and
 4
     compliance officer for Aclara, correct?
 5
    Α.
          Yes.
          So you're the top EEO compliance person at the company,
 6
     Q.
 7
     correct?
 8
         Besides legal? Yes.
    Α.
 9
          Okay. I assume you know what "EEO" means.
10
         Yes.
    Α.
11
     O. Let me ask you this. Let's just get right into it:
12
     first talk about this spreadsheet that you and Ms. Salvo
13
     assigned to Joey. Okay. I'd like to show you Plaintiff's
14
     Exhibit 118.
15
               THE COURT: Any objection to 118?
16
               MS. DURR: No objection.
17
               THE COURT: All right. It's already in.
18
               MR. FOX: Could you just blow up the bottom of the
19
     page?
20
     BY MR. FOX:
21
          Okay. And this is an e-mail from yourself to Lyn Salvo
22
     and Joey Rufo that says, "Also, Joey, if you could e-mail me
23
     the spreadsheet at the end of every month, that would be
24
     great!"
25
               You generated that, correct?
```

- 1 A. That's correct.
- 2 Q. What was the purpose of the spreadsheet that you were
- 3 asking him to generate?
- 4 A. We asked Joey to track disciplinary actions for the SGS
- 5 organization.
- 6 Q. Okay. And you wanted to do that because there were a lot
- 7 of issues with the SGS installers, correct?
- 8 A. There were a lot of performance issues, yes.
- 9 Q. And these were the field personnel, correct?
- 10 A. That is correct.
- 11 Q. And why were there a lot of performance issues with the
- 12 installers? What do you attribute that to?
- 13 A. That I don't know, but in regards to some of the issues,
- 14 | it was speeding, performance, safety. It was a large range of
- 15 issues.
- 16 Q. Okay. You said at your deposition, you had no clue as to
- 17 | why there were performance issues, correct?
- 18 A. That is correct.
- 19 O. How were the installers compensated?
- 20 A. I do not know.
- 21 Q. Were they compensated at a high level?
- 22 A. I do not know.
- 23 MS. DURR: Objection. Asked and answered.
- 24 THE COURT: Sustained.
- 25 BY MR. FOX:

- 1 Q. You don't know that, okay.
- 2 Was it, was it a big job to put together the
- 3 spreadsheet?
- 4 A. Yes.
- 5 Q. Can you describe that for me, the work involved?
- 6 A. Sure. So you would -- so the supervisors would write up
- 7 | their employees, and then the write-up would come back to me or
- 8 Lyn, and we would forward it over to Joey. So it just depended
- 9 how many write-ups we would receive on a daily basis in regards
- 10 to how much work he was actually doing.
- 11 Q. And you estimate on average, it could take two hours a
- 12 day?
- 13 A. It could.
- 14 Q. Okay. And do you have any reason to believe that Joey
- 15 | spent less than two hours a day on the project?
- 16 A. Like I said, it depends on how many, how many write-ups we
- 17 | would receive in a day. So if we received 15 in a day, it
- 18 | could take him a little longer versus receiving two in a day.
- 19 Q. Okay. Let's take a look at Exhibit 22A, Plaintiff's
- 20 Exhibit 22. Okay. You've seen this document or this e-mail
- 21 exchange, right?
- 22 A. Just -- are you asking me if I saw this?
- 23 Q. Yes.
- 24 A. Yes, I've seen it.
- 25 Q. Let's expand it further so you can see the entire document

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

Petrella - Direct 524 further. And you received it the day he sent it, July 7? Yes. I'd assume I would have received it that day. Okay. And this was the e-mail titled "Violations and Ο. Determinations Tracking - June 2017, " correct? That's correct. Α. And if we could go to the first paragraph again? It reads, "Hi, Lyn/Gina. The attached are some files related to the violations and determinations for June 2017. I've included a few notes on the attachments that will help you understand where things are being tracked and why they're being tracked that way." Would you have read this -- his e-mail in its entirety? I don't recall reading this e-mail in its, in its entirety. And you didn't read it because it was, in your mind, too long, correct? Yes. I work one day a week, so I have -- I don't work on a Friday, which is the day it was received, so I --You work one day a week, so it was too long for you to read because you don't work enough time?

- 19
- 20
- 21
- 22
- 23 I would have received it and glanced at it and probably
- 24 waited until I returned to work on Tuesday to review it.
- 25 But you don't remember reading the e-mail? Q.

- 1 A. I don't remember reading this e-mail.
- Q. Did you respond to his e-mail by asking him to -- it's one
- 3 page, right? Is it one page long?
- 4 A. Yes. On this screen, it is.
- 5 Q. Did you respond to his e-mail by asking him to condense it
- 6 or shorten it or for him to call you and cut to the chase?
- 7 A. No.
- 8 Q. Did you send an e-mail in response? Sometimes people use
- 9 | the acronym TLTR, too long to read. Did you send an e-mail to
- 10 | him saying: Hey, it's too long to read, or use that acronym?
- 11 A. No.
- 12 Q. That's an acronym you use on occasion yourself?
- 13 A. No.
- 14 Q. Okay. How long had you been working one day a week when
- 15 this e-mail was generated?
- 16 A. I started working one day a week in 2016.
- 17 | Q. By the way, did you check e-mails during the other days of
- 18 | the week when, when you weren't working?
- 19 A. Generally, I scan my phone.
- 20 Q. And you check your e-mail every day, don't you?
- 21 A. Say that again?
- 22 Q. You check your e-mail every day, don't you, every workday?
- 23 A. I can't say I check my e-mail every day.
- 24 Q. Is it your practice to try to do that every day?
- 25 A. It was my practice to scan my phone, yes.

```
Petrella - Direct
                                                                  526
 1
          Okay. I'd like to direct your attention back to
 2
     Plaintiff's Exhibit 22. A portion of the e-mail beginning at
 3
     the bottom of the page which says "Going forward," if we could
 4
     expand that?
 5
               Joey says there, "Going forward. There are a few
 6
     things I intend to track going forward but require more than
 7
     one month's worth of data to have any value. This includes a
 8
     month-to-month comparison on several metrics and tracking of
 9
     disciplinary action against various EEO categories."
10
               You know what he meant by that, don't you, "various
11
     EEO categories"?
12
          I do know what EEO categories are.
13
          Okay. And EEO categories include protected categories
     Ο.
14
     like race, correct?
15
     Α.
          Yes.
          Okay. The sentence continues, "tracking of disciplinary
16
17
     action against various EEO categories compared to the
18
     proportional composition of said categories within SGS. If
     everything tracks relatively proportional, then this gives us a
19
20
     statistical defense should we need one. If things don't quite
21
     add up like they should, it identifies areas where we can
22
     improve (such as with racial sensitivity training, or perhaps a
23
     review to identify why we're getting the numbers we are).
24
     Either way, I think it will prove useful."
25
               Do you recall reading that?
```

```
Petrella - Direct
                                                                  527
 1
          I recall reading it during the deposition.
 2
          Okay. But not before that, correct?
     Ο.
 3
          That is correct.
 4
          Now, were you aware that the other recipient of Joey's
     Ο.
 5
     e-mail in his going forward plan actually did respond to the
     e-mail?
 6
          Yes, I'm aware she responded.
 8
          Okay. I'd like to show Plaintiff's Exhibit 22.
     Q.
 9
               THE COURT: That's what we've been looking at, 22.
10
               MR. FOX: No, Your Honor, we were looking at 22A, I'm
11
     sorry.
12
               THE COURT: All right.
13
               MR. FOX: 22 is the "Beautiful-Thanks" e-mail.
14
     BY MR. FOX:
15
          Okay. And you were copied on this e-mail, were you not?
     Ο.
16
         Yes, I was copied.
17
          And you were copied on Friday, July 7, at 3:10 p.m.,
     Q.
18
     correct?
19
          Yes, that's correct.
20
          Okay. So you had a second opportunity -- and this
21
     response includes Joey's original e-mail, correct?
22
     Α.
          Yes.
23
          So you had a second opportunity to review Joey's e-mail,
24
     correct?
25
          After Lyn responded, I took it as her -- she took the
     Α.
```

```
Petrella - Direct
                                                                  528
 1
     initiative to respond. I wasn't going to reply.
 2
          Okay. Well, you were the head of the EEO, right?
     Q.
 3
     Α.
          I am.
 4
          Okay. And Lyn is not, correct?
     0.
 5
          Lyn is the HR business partner for SGS.
     Α.
          Okay. So is it your testimony that when you saw that Lyn
 6
     Q.
 7
     had responded, you made a conscious decision not to read Joey's
 8
     e-mail, or don't you recall?
 9
          When I saw that Lyn responded, I figured she was
10
     responding to the e-mail and I didn't have to.
11
          As head of EEO compliance for the company, were matters
12
     involving the correlation of race with disciplinary action not
13
     of great interest to you?
14
               MS. DURR: Object to the form of the question.
15
     assumes --
16
               THE COURT: Overruled.
17
               MS. DURR: It's mischaracterizing the testimony.
               THE COURT: Overruled. Overruled.
18
                             It is important to me, but I was
19
               THE WITNESS:
20
     unaware of what he was doing, as I didn't read the e-mail.
21
     BY MR. FOX:
22
          Okay. Had you read the e-mail, would it have been
     Q.
23
     important to you? I assume it would have been.
24
          Had I read the e-mail, yes, it's important.
25
     Ο.
          Okay. Now, at the time that Joey was put on a performance
```

1 | improvement plan and final warning, you didn't know he had sent

- 2 | this e-mail; isn't that correct?
- 3 A. I don't recall the dates.
- 4 Q. Well, he was put on the performance improvement plan on
- 5 August 15. I'll represent that to you, if that helps you.
- 6 A. Did you say August 15?
- 7 Q. Yes.
- 8 A. So I would have been aware of that.
- 9 Q. I'm sorry, I didn't quite --
- 10 A. So he was put on a performance plan on August 15?
- 11 Q. Yes.
- 12 A. Can you repeat your question? I'm sorry.
- 13 Q. At the time he was put on the performance improvement plan
- 14 | and final warning, you didn't know that he had -- you didn't
- 15 know about this e-mail?
- 16 A. This e-mail, no.
- 17 | Q. Did you understand that in reading what Joey described to
- 18 | you in the paragraph "Going forward," that he was doing that in
- 19 order to help the company?
- 20 A. I did not read this e-mail.
- 21 Q. Okay. And reading it now -- well, let me ask you this:
- 22 Did you ever read that e-mail before your deposition?
- 23 A. With you?
- 24 Q. Yes.
- 25 A. No.

```
Petrella - Direct
                                                                  530
 1
     Ο.
          Okay.
 2
          I first was aware of the e-mail when you and I met.
 3
     Ο.
         Okay.
 4
               THE COURT: And just so we're crystal clear,
 5
     the "this e-mail" you're referring to is the one from Lyn
     Salvo, or is it the one from the defendant -- plaintiff, or is
 6
 7
     it both?
 8
               THE WITNESS: So the one that -- the one that I'm
 9
     referring to that I did not read until my deposition is the one
10
     dated July 7, 2017.
11
               THE COURT: Well, they're both 2017.
12
               THE WITNESS: Okay. So I read the "Beautiful-Thanks"
13
    prior to deposition. I saw it when it came through, and that
14
     was it. I didn't -- I chose not to read -- I did not read the
15
     e-mail prior to that.
16
               THE COURT: All right.
17
               THE WITNESS: The entire e-mail.
18
               THE COURT: All right. So you were aware that Lyn
19
     Salvo appears to have approved what was ever -- whatever was in
20
     Mr. Rufo's e-mail.
21
               THE WITNESS: I don't believe she approved it, but
22
     she did respond.
23
               THE COURT: Well, "Beautiful. Thanks," you were
24
     aware that she said that in response to it.
25
               THE WITNESS: Yes.
```

```
Petrella - Direct
                                                                  531
               THE COURT: All right.
 1
 2
     BY MR. FOX:
 3
          Okay. She didn't say in her e-mail: Hey, hold up, Joey.
 4
     I don't think you should do this. I don't want you looking at
 5
     any EEO data?
               Nothing like that, correct?
 6
 7
          The e-mail does not state that.
 8
          And just returning to the, Joey's e-mail, beginning on the
     Q.
 9
     second page of Exhibit 22A -- rather, at the bottom of the
10
     page, 22A, it says, "Lastly" -- after "Going forward," "Lastly,
11
     I am maintaining employee folders in the ER section of the HR
12
     only SharePoint, as well as copies on my computer and backup
13
     drive.
               "Please reach out to me if there is something you
14
15
     want included or if you envisioned a different format than what
16
     was done."
17
               That concluding request was directed at both you and
     Ms. Salvo, correct?
18
19
     Α.
          Yes.
20
          And you did not reach out to him if you wanted something
     else included or if you envisioned a different format, did you?
21
22
          I did not read the e-mail, so I did not respond to him.
     Α.
23
          And you, you don't have a -- you don't have a clue as to
24
     what access he had to HR data?
25
     Α.
          I don't.
```

- 1 Q. Is that your testimony? Okay.
- Okay. I'd like you to turn to Plaintiff's Exhibit
- 3 33. So this is the report that got us where we are today. Did
- 4 you ever review this report?
- 5 A. August 8, 2017, report?
- 6 Q. Yes.
- 7 A. Yes.
- 8 Q. And when did you review it?
- 9 A. Sometime on Tuesday, August 8.
- 10 Q. Now, did you read this e-mail?
- 11 A. Yes, I read this e-mail.
- 12 Q. It wasn't too long to read?
- 13 A. No.
- 14 Q. Now -- now, you didn't actually read the -- it's your
- 15 | testimony you didn't actually read what was attached to the
- 16 | e-mail; isn't that right?
- 17 A. This e-mail itself on the screen?
- 18 Q. What was attached to the e-mail, the spreadsheet.
- 19 A. The spreadsheet was attached to the e-mail, the violations
- 20 spreadsheet.
- 21 Q. And you didn't, you didn't actually read that either, did
- 22 you?
- 23 A. I opened it.
- 24 Q. You opened it, but you didn't read it, correct? That's
- 25 | what you said in your deposition.

Petrella - Direct 533 I reviewed the spreadsheet. Α. You, you skimmed the spreadsheet, correct? I opened the spreadsheet and looked at it, yes. Okay. But you didn't, you didn't read the e-mail. Ο. just skimmed it. Wasn't that your testimony? I reviewed the e-mail, and I reviewed the spreadsheet. Α. Okay. And I'm just asking you, you just skimmed the e-mail, correct? Α. Yes. I skimmed the e-mail. I opened up the spreadsheet and reviewed the spreadsheet. Why didn't you read the e-mail in full? Out loud? Α. No, no, I'm sorry, why didn't you at the time read the e-mail in full? Oh, I'm sorry. I thought you were asking me a question. I opened the spreadsheet first, and I read the e-mail and saw that he was tracking EEO, saw there's a sheet for the EEO. I opened up the spreadsheet and saw what he was tracking. Okay. Now, in this "Going forward" e-mail we looked at a few moments ago, did Joey adequately describe what he was doing in the spreadsheet that he attached to this e-mail Exhibit 33?

- 19
- 20
- 21
- 22 MS. DURR: Objection. Calls for speculation.
- 23 THE COURT: I'm going to sustain the objection.
- 24 BY MR. FOX:

1

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14

15

16

17

18

25 Well, let me ask you this: Based upon your knowledge, Ο.

```
Petrella - Direct
                                                                  534
 1
     since this has been the subject of criticism of Joey, did he do
 2
     anything in preparing the spreadsheet that he did not make
 3
     clear in his earlier e-mail?
 4
               MS. DURR: Same objection.
 5
               THE COURT: No, that's a little bit different.
     Overruled.
 6
 7
               THE WITNESS: I'm sorry, can you repeat what you were
 8
     asking me?
 9
               MR. FOX: I'll let the court reporter read it back to
10
     you, please.
11
                              (Question read.)
12
               THE WITNESS: Yes.
13
     BY MR. FOX:
          Okay. And what was, what was that?
14
15
          So the prior e-mail, he states that it's not, it's not
16
     valid information. So that is true, but he also did not
17
     conduct the statistical analysis in a proper way.
18
          Okay. You don't, you don't know if the data in his report
     Q.
19
     is inaccurate in any way, do you?
20
          It is inaccurate.
21
          I'd like to show clip 79.
     0.
22
               (Video excerpt played as follows:)
23
     "Q. Did Joey adequately describe what he was doing in the
24
     spreadsheet that he attached to this e-mail?
25
     Α.
          Yes.
```

```
Petrella - Direct
                                                                  535
 1
          And did, did -- in the e-mail, did he state any
 2
     controversial conclusions?
 3
          In the -- for the summary e-mail? No."
 4
               (End of video excerpt.)
 5
               MR. FOX: I'm sorry, the next question and answer,
     please?
 6
 7
               MR. KATZ: You have to read it.
 8
     BY MR. FOX:
 9
     Ο.
          Okay. And let me pick up further, at line 10 -- or line
10
     12:
11
               "Question: Did he say anything in the e-mail that's
12
     inaccurate?
13
               "Answer: Compared to the spreadsheet he provided?
14
               "Question: I'm just saying in the description of the
15
     spreadsheet, is there anything in there that's inaccurate or
16
     wrong with which you take issue?
17
               "Answer: So if you're asking me if I object to what
18
     he's written and if I disagree with what he wrote in the
     e-mail?
19
20
               "Question: Yeah. Do you disagree or take issue with
21
     anything he said there, or do you think anything he said there
22
     is inaccurate?
23
               "Answer: I don't know if it's inaccurate, what the
24
     data -- if the data is inaccurate, but what he wrote seems
25
     fine."
```

```
Petrella - Direct
                                                                  536
 1
               THE COURT: Do you remember testifying to that?
 2
               THE WITNESS: Yes.
 3
               THE COURT: All right.
 4
     BY MR. FOX:
 5
          Now, let me ask you this: You didn't review the
     information that Joey supplied suggesting potential racial
 6
 7
     disparities that are contained in the spreadsheet; isn't that
 8
     right?
 9
          There was a team that reviewed the data.
10
          I was asking you if you reviewed it.
     Q.
11
          I -- after getting -- after reviewing the fact that it was
12
     inaccurate, I did not conduct any additional statistical
13
     analysis.
14
          Okay. You didn't conduct any analysis, correct?
15
          I personally did not.
     Α.
16
          I'd like to show you Plaintiff's Exhibit 34. If you look
17
     at this page, this is the EEO tab in the spreadsheet that Joey
     supplied you, correct?
18
19
     Α.
          Yes.
20
          As the head of EEO compliance, correct?
     Ο.
21
               Now, did you look at -- did you look at this page?
22
          I saw this page, yes.
     Α.
23
          Okay. And did you look at the key identifying the nature
24
     of the information contained here, the legend: "Greatly
25
     over-represented" and "Greatly under-represented"?
```

- 1 A. I see that there, yes.
- 2 Q. When you saw that data, what did you do with it?
- 3 A. I'm not sure I'm allowed to answer the question.
- 4 Q. Well, you, you called, you called Lyn Salvo; is that
- 5 correct?
- 6 A. I did call Lyn.
- 7 Q. And was the nature of your call to Lyn Salvo to alert her
- 8 to the fact that Joey had uncovered potential discrimination
- 9 going on with the SGS installers?
- 10 A. Absolutely not.
- 11 Q. You didn't, you didn't mention to her the specific data in
- 12 | the chart and the legend showing "Greatly over-represented,"
- 13 | "Greatly under-represented"? You didn't discuss any of that
- 14 | with her?
- 15 A. I called Lyn to ask Lyn if she authorized Joey to put this
- 16 | spreadsheet in the -- put this into the spreadsheet.
- 17 Q. Okay. And did she reveal to you that -- at that point
- 18 | that she had, she had approved it, sent the "Beautiful-Thanks"
- 19 | e-mail?
- 20 A. She told me she did not authorize it.
- 21 Q. Okay. Now, you would agree with me that the data in this
- 22 | spreadsheet in retrospect as you sit here now, greatly
- 23 | overrepresented and greatly underrepresented and the
- 24 | corresponding numbers, would have been significant to you as
- 25 head of EEO compliance, correct?

- 1 A. This information would have been significant if it was
- 2 properly -- completed properly, yes.
- 3 Q. Okay. Okay. I'd like to show you Plaintiff's Exhibit 23.
- 4 23. Just put the top of the page indicating who the
- 5 recipients are.
- 6 Okay. This is an e-mail that you sent to Michael
- 7 Garcia, correct?
- 8 A. That is correct.
- 9 MR. FOX: And just for reference, so we can see the
- 10 | rest of the page, can we scroll down a little bit?
- 11 BY MR FOX:
- 12 Q. So this is an e-mail where you're forwarding Joey's
- 13 violations and determinations tracking e-mail and the
- 14 accompanying spreadsheet and the EEO data, correct?
- 15 A. Yes.
- 16 Q. Okay. Let's go back to the top of the page and see what
- 17 | you said again. You said to Mr. Garcia, "This is what we
- 18 discussed today."
- 19 I assume you discussed with Mr. Garcia the
- 20 spreadsheet and EEO data?
- 21 A. I called Michael to ask him if he authorized Joey to do
- 22 this as well.
- 23 Q. Okay. And you said further, "Although I appreciate his
- 24 | initiative." Let's just stop there. You acknowledge that you
- 25 appreciated Joey had an initiative in supplying to the company

- 1 the information he supplied alerting them to the prospects of
- 2 potential discrimination going on in the field with some 660
- 3 employees?
- 4 MS. DURR: Objection to the form of the question.
- 5 THE COURT: Well, I'm going to permit it. Overruled.
- THE WITNESS: We don't have 660 employees.
- 7 BY MR. FOX:
- 8 Q. I'm sorry, in the field. The SGS installers.
- 9 A. That's correct. We did not have 666 employees at the time
- 10 in July in the field.
- 11 Q. Oh, I'm sorry, I may have misstated it by a bit. How many
- 12 employees did you have?
- 13 A. Of -- so are you asking me about SGS total or installers?
- 14 0. Installers.
- 15 A. In July of 2017?
- 16 Q. Yes.
- 17 A. Roughly 300.
- 18 Q. Okay. And there were other employees, though, in the SGS
- 19 group, correct?
- 20 A. Yes.
- 21 Q. There were another 300 or so, correct?
- 22 A. I don't believe that number is correct.
- 23 Q. Do you -- when -- when did you last look at this
- 24 information?
- 25 A. Between the deposition and today.

```
Petrella - Direct
                                                                  540
 1
          Okay. And what do you think the number is?
     Ο.
 2
          About 332 head count for SGS for July.
 3
          Okay. And what do you base that on? What information did
 4
     you examine?
 5
          The payroll system that we utilize.
     Α.
          Okay. And who asked you to do that?
 6
     Q.
 7
     Α.
         Pardon me?
 8
          Who asked you to do that?
     Q.
 9
          No, I asked if I could have a -- I receive a head count
10
     report monthly, and I looked at the head count report.
11
          Okay. Well, let me return to my original question.
12
     Regardless of the number of SGS installers, you appreciated his
13
     initiative and acknowledged it in your e-mail to Michael
14
     Garcia, correct?
15
          I appreciated his initiative, yes.
16
          Okay. And you said further, "disciplinary actions are
     focused on performance, not EEO information. Now that I have
17
     this information, I will look into this."
18
               Those are your words, correct?
19
20
     Α.
          Yes.
21
          But you didn't do anything to look into it personally, did
     Ο.
22
     you?
```

- 23 Α. That's not true.
- 24 MS. DURR: Can I request a sidebar, Your Honor?
- 25 THE COURT: Yes.

```
Petrella - Direct
                                                                  541
 1
               (Bench conference on the record.)
 2
               MS. DURR: Defendants need to make a --
 3
               THE COURT: I'm sorry, I can't hear you.
 4
               MS. DURR: We need to make an offer of proof here
 5
     that if she were allowed to testify about her communication
     with counsel, that this --
 6
 7
               MR. FOX: I can't hear.
 8
               THE COURT: I'm not going to even address that issue.
 9
     This was -- you proceeded at your own risk by staying in the
     case. I've ruled on this issue. It's out.
10
11
               MS. DURR: Well, for the record, we'd like to make an
12
     offer of proof then.
13
               THE COURT: I'm not going to waste the jury's time
14
     right now. Let's go back.
15
               (End of bench conference.)
     BY MR. FOX:
16
17
          Okay. Let me just go back to the question, maybe rephrase
     it to make it easier for you. You said, "Now that I have this
18
     information, I will look into this."
19
20
               You personally did not further evaluate the
21
     quantitative data on this issue, did you?
22
          I personally did not. I outsourced it.
     Α.
23
               MR. FOX: I'd like to show clip 25.
24
               (Video excerpt played as follows:)
25
     "Q. Did you evaluate the quantitative data on that issue?
```

```
Petrella - Direct
                                                                   542
 1
          No."
     Α.
 2
               (End of video excerpt.)
 3
     BY MR. FOX:
 4
          Okay. Do you recall that testimony?
     Ο.
 5
     Α.
         Yes.
          And you acknowledge that that's something that would raise
 6
     Q.
 7
     red flags, correct?
 8
          What is something that would raise red flags?
     Α.
 9
         What Joey uncovered?
     Ο.
10
          If the data was accurate, it could.
     Α.
11
          Okay. Now, did you or anyone in HR generate, not just
12
     you, anyone in HR generate any sort of quantitative analysis to
13
     address that issue?
14
     Α.
          We do run affirmative action reports annually.
15
               THE COURT: That did not respond to the question.
16
               THE WITNESS: What was the question again?
17
     sorry.
     BY MR. FOX:
18
19
          My question is neither you nor anyone in HR generated any
20
     sort of quantitative analysis to address that issue?
21
          Specific to the spreadsheet that Joey supplied?
     Α.
22
               THE COURT: That's the question he's asking.
23
               THE WITNESS: So no, I did not run any additional
24
     data.
25
     BY MR. FOX:
```

Case 1:18-cv-00037-LMB-MSN Document 129 Filed 11/13/18 Page 65 of 139 PageID# 1854 Petrella - Direct 543 1 And there could still be discrimination occurring to this Ο. 2 day, correct? 3 MS. DURR: Object to the form of the question. 4 THE COURT: Well, at this point, I'm going to sustain 5 the objection because it -- I'm sustaining the objection. BY MR. FOX: 6 7 Okay. You don't know what's happening in the field to 8 this day, do you, with regard to discrimination and discipline? 9 Like I said earlier, we do run affirmative action reports 10 annually, so we look at that data. There was nothing outlying 11 that says we have any type of discrimination. 12 And again, just so the record is clear, whatever these 13 affirmative action reports are, no quantitative analysis --14 THE COURT: Now, that's been asked and answered. 15 Let's move on. 16 MR. FOX: Okay. Fair enough, Your Honor. 17 BY MR. FOX: 18 Why is it important to make sure that in carrying out the 19 company's disciplinary activity, that it doesn't discriminate

- 20 against African-American persons or persons who are
- 21 multiracial?
- 22 Race doesn't really make a difference in regards to making Α.
- 23 sure that we are treating all employees fair and consistent.
- 24 I'm sorry, you said race doesn't make a difference? Ο.
- 25 It shouldn't. Α.

```
Petrella - Direct
                                                                  544
 1
     Q.
          Okay. If there were discrimination occurring, that could
 2
     really expose the company to genuine risk, could it not?
          If there was discrimination occurring? Well, it could.
 3
 4
          Let me ask you this: Do you plan on doing any kind of
 5
     quantitative analysis of this issue that Joey pointed out at
     any point in the future?
 6
 7
          Besides the affirmative action and the training? I'm not
 8
     sure of the time we would do it.
 9
               MR. FOX: Okay. I'd like to show clip 35, please.
10
               (Video excerpt played as follows:)
11
     "O. Do you plan to do any such analysis at any point in the
12
     future?
13
     A. I can't answer that."
14
               (End of video excerpt.)
15
     BY MR. FOX:
          Okay. Do you recall that testimony?
16
     Q.
17
         Um-hum.
     Α.
18
          Now, I'd like to show you Plaintiff's Exhibit 35. That's
19
     another e-mail exchange over the e-mails sent by Joey and the
20
     company spreadsheet. So this is another e-mail exchange over
21
     the e-mail sent by Joey and the spreadsheet on August 8, 2017,
22
     correct?
23
          Yes. Yes.
     Α.
24
          Okay. And in here, you're asking Jill to call either
25
     yourself or Lyn Salvo, correct?
```

- 1 A. Yes, that's correct.
- 2 Q. And you did have a call with them about this, correct?
- 3 A. I don't know if it was a call or an e-mail. I know he
- 4 spoke with one.
- 5 Q. Okay. And you discussed Joey's report at that point in
- 6 | time, correct?
- 7 A. What I discussed with Lyn was I asked her if she
- 8 authorized Joey to do the report.
- 9 Q. Okay. And you didn't go beyond that topic in the
- 10 | conversation?
- 11 A. Not that I recall.
- 12 Q. Now, after Joey supplied the spreadsheet to the company
- 13 and to you, he was stripped of the duty of continuing to supply
- 14 that report on a monthly basis, correct?
- 15 A. I don't know.
- 16 Q. Did you not say it was taken back from him?
- 17 A. Yeah, that's true. He was no longer doing it.
- 18 Q. And who made that decision?
- 19 A. The decision, I don't know. I believe it was Michael
- 20 | Garcia, but that's -- from -- sitting here today, I don't know.
- 21 Q. A couple months ago, you said, "I remember Michael Garcia
- 22 | saying he's no longer going to do that."
- 23 Does that refresh your recollection?
- 24 A. It sounds correct.
- 25 Q. Let's go to Plaintiff's Exhibit 36, a few questions about

```
Petrella - Direct
                                                                  546
 1
     the performance improvement plan and written warning.
 2
               THE COURT: Is there any objection to 36?
 3
               MS. DURR: 36? No objection to 36.
 4
               THE COURT: All right. It's in.
 5
               (Plaintiff's Exhibit No. 36 was received in
     evidence.)
 6
               MR. FOX: I'm sorry, I have the wrong exhibit. Let's
 7
 8
     move on.
    BY MR. FOX:
 9
10
          Did you see drafts of the PIP? Did you see drafts of the
11
     performance improvement plan?
12
     Α.
          Yes.
13
          Okay. And you, in fact, were asked to supply the
14
     information in the performance improvement plan relating to
15
     Joey's submission of the EEO data, correct?
16
          That's correct.
     Α.
17
          And you actually supplied that information that was
     Ο.
     included in the final PIP, correct?
18
19
     Α.
          Yes.
20
          Okay. Rather than look through all the drafts, why don't
     Ο.
21
     we just look at the final PIP and have you confirm that.
22
               So if we could put up --
23
               THE COURT: 44.
               MR. FOX: -- Plaintiff's 44?
24
               If we could go to "Judgement/Decision Making.
25
```

- 1 addition, you were asked to track disciplinary actions, " and
- 2 | the part that follows that? And then the sentences following
- 3 that.
- 4 BY MR. FOX:
- 5 Q. Did you -- is that the language that you supplied for the
- 6 PIP, Ms. Petrella?
- 7 A. That is, yes.
- 8 Q. And when you referred to "some additional data" in there,
- 9 you're referring to data showing a potential correlation
- 10 between race and disciplinary action by the company, correct?
- 11 A. I wouldn't represent it that way, but the additional data
- 12 was the race he added.
- 13 Q. Okay. And no one was happy about that at the company,
- 14 correct?
- 15 A. It wasn't that we were unhappy about the -- by him adding
- 16 | it. We were unhappy that it wasn't done properly.
- 17 Q. Okay. Why didn't they just tell him not to do it in the
- 18 | future? Why did they have to put him on a PIP for that?
- 19 A. He wasn't put on a PIP specifically for this issue.
- 20 Q. Why wasn't he just given a warning and -- let me ask you
- 21 | this: Based upon your personal dealings with Mr. Rufo, do you
- 22 | think he was the kind of employee who would be responsive to
- 23 | constructive criticism or direction?
- 24 A. I really never dealt with Joey all that often.
- 25 Q. Okay. Well, you offered to mentor him, did you not?

- 1 A. Over e-mail, yes.
- 2 Q. So you don't know?
- 3 A. I met Joey one time. I can't answer his character.
- 4 Q. Does the company not have a process for documenting --
- 5 move to another subject, the end of this, if there was an end.
- 6 Does the company not have a process for documenting
- 7 removal from a performance improvement plan?
- 8 A. The company does have a process.
- 9 Q. And what is that process?
- 10 A. Typically, the manager and the HR business partner sit
- down with the employee who's on the performance improvement
- 12 plan and talk about what they were put on the plan for, what
- 13 they did exceptional on the plan, whether they were positive or
- 14 | negative on the plan, and then they discuss whether they're
- 15 removing someone from the plan or terminating employment, if
- 16 that's what the end result of the PIP was.
- 17 Q. And then what else do they do?
- 18 Let me help you. They complete a PIP summary form,
- 19 don't they?
- 20 A. They complete a summary typically.
- 21 Q. And can you describe for me -- describe to the jury the
- 22 PIP summary form?
- 23 A. Yeah. It's pretty much what I just described as the
- 24 meeting. They would then summarize what the, what the employee
- 25 did well on the PIP or what they need to continue to work on.

```
Petrella - Direct
                                                                  549
 1
          And was such a summary form filled out for Joey?
 2
         Not that I'm aware of.
 3
         Why not?
 4
     Α.
         I don't know.
 5
               MR. FOX: No further questions. Thank you.
               THE COURT: All right. I think this is a good time
 6
 7
     to take the morning break, and we'll be on break for 15
 8
     minutes.
               (Recess from 11:19 a.m., until 11:36 a.m.)
 9
10
                              (Jury out.)
11
               THE COURT: Is there an issue we need to discuss, and
12
     should the witness be here for this discussion?
13
               MR. FOX: There is an issue, Your Honor, I'd like to
14
     address now.
15
               THE COURT: Do we need the witness here for this?
16
               MR. FOX: It would probably be better without the
17
     witness here.
18
               THE COURT: All right. You'll need to step back.
19
                              (Witness stood down.)
20
               MR. FOX: May I proceed, Your Honor?
21
               THE COURT: Yes, sir.
22
               MR. FOX: Your Honor, the last witness --
23
               THE COURT: At the lectern, please.
24
               MR. FOX: Certainly.
25
               THE COURT: The reason -- not only that's just the
```

```
Petrella - Direct
                                                                  550
 1
    practice in this court, but that's where the microphone is.
 2
    All right.
 3
               MR. FOX: I understand. I should know by now.
 4
               The last witness testified that analysis was
 5
     outsourced. Your Honor, I think that's a violation of your
     directive.
 6
 7
               THE COURT: No. I mean, it was a clever way of
 8
     trying to get that in, but that's what it is, all right?
 9
     There'll be no more information about that because, again, as
10
     we said earlier in a previous ruling, counsel can't act as
11
     counsel in a court of law and also be a witness, and so we --
12
     that's an issue that's passed, all right?
13
               MR. FOX: All right.
14
               THE COURT: That was the whole issue?
15
               MR. FOX: That was the whole issue, Your Honor, yes.
16
               THE COURT: All right. Let's get the witness and
17
     jury back in.
18
               MS. DURR: I'm sorry, excuse me. The defense also
19
    had two issues.
20
               THE COURT: What are your issues?
21
               MS. DURR: Okay. Which is, so in response to the
22
     video clip that plaintiff's counsel played regarding asking
23
     Ms. Petrella if she was aware of the data, if the data was
24
     inaccurate, they played one portion of the clip, and then
25
     another portion of the clip -- deposition, she was asked that
```

```
Petrella - Direct
                                                                  551
     question again -- and here's the deposition transcript, Your
 1
 2
     Honor. I'm not sure if you have them.
               THE COURT: Well, you know, the only purpose for
 3
 4
     these clips is possible impeachment. They're not going in as
 5
     evidence in this case.
               MS. DURR: But it does go to -- they tried to impeach
 6
 7
     the witness by playing that clip, and that's unfair to the
 8
     jury. They should be able to hear her other testimony where
 9
     she said --
10
               THE COURT: Well, that's for you to bring out.
11
               MS. DURR: And that's what I wanted to bring out,
12
     make sure that it was clear. So at page 24 --
13
               THE COURT: I don't need this discussion now.
14
               MS. DURR: Well, it's going to -- I'm sorry, Your
15
    Honor.
16
               THE COURT: This is the direct examination of
17
     Ms. Petrella. When you go into cross, you can do what you need
     to do in cross. Let's finish the direct examination.
18
19
               MS. DURR: I'm sorry, Your Honor. Because this issue
20
     is so important, I want to just make sure that it's on the
21
     record. So the question that was asked by Mr. Fox at the
22
     deposition --
23
               THE COURT: I'm not going to waste the jury's time.
24
     When you put -- when you cross-examine the witness, you may go
25
     to that portion of the deposition and play it, all right?
```

```
Petrella - Direct
                                                                  552
 1
               MS. DURR: But then for the record -- and I -- she
 2
     asked, "What was the basis for your belief" --
 3
               THE COURT: All right. Let's bring the jury in.
 4
     You're not listening to me. I said you will do this when it
 5
     comes time to do it.
               What's the other issue that you want to raise?
 6
 7
               MS. DURR: And the other issue was, Your Honor, that
 8
     you made a statement in front of the jury that you -- to the
 9
     effect of that Lyn Salvo approved the, the request to do that
10
     EEO metric, and we just respectfully request that some sort of
11
     instruction be --
12
               THE COURT: I'm not going to bother doing that. The
13
     document speaks for itself. That was a question, not a
14
     statement I asked the witness, because she was not being
15
     responsive in answering.
16
               Let's bring the jury in.
17
               THE COURT SECURITY OFFICER: Yes, ma'am.
18
                              (Jury present.)
               THE COURT: All right. Have a seat, ladies and
19
20
     gentlemen.
21
               We'll need to bring the witness back in.
22
               All right. Mr. Fox, you've finished with your
23
     examination, correct?
24
               MR. FOX: That's correct, Your Honor.
25
               THE COURT: All right. We're starting the cross.
```

```
Petrella - Cross
                                                                  553
 1
    Ms. Durr?
 2
                            CROSS-EXAMINATION
    BY MS. DURR:
 3
 4
         Almost afternoon. Good morning, Ms. Petrella. I just
 5
    have some questions for you. Could you, could you explain to
     the jury when you received Ms. -- when you received the
 6
 7
    August 8, 2017, e-mail from Mr. Rufo, which -- and that had
 8
     along with it attached the spreadsheet, what reaction did you
 9
    have to it?
10
         My first reaction?
    Α.
11
     O. Yes.
12
          I was concerned by the information he added because I
13
     didn't ask him to do that.
14
               MS. DURR: Okay. And can you put that on the --
15
     August 23? Okay. Could you put up Plaintiff's Exhibit 23, the
16
    bottom portion?
    BY MS. DURR:
17
18
          Okay. Just explain to the jury, why was it -- why did you
19
    have a concern that he had done something that you had not
20
     asked him to do?
21
          My first concern was that it wasn't done with
22
     client-attorney privilege.
23
          Why is that a concern?
     Ο.
24
          Well, because as a, as a company, you want to be able to
25
     review any processes or procedures that you're doing with an
```

- 1 attorney or someone with the area of expertise to say: Let's
- 2 do a self-audit, let's dig into the information deeper to look
- 3 to see if we are doing things wrong or right and make some
- 4 areas of improvement.
- 5 It's important to get legal involved because they
- 6 have the expertise and they can give you the guidance as to how
- 7 to resolve any issues that there may be.
- 8 Q. And tell the jury, in your role as EEO compliance officer,
- 9 do you have experience with, with other types of statistical
- 10 analysis?
- 11 A. So typically when we run affirmative action plans or if we
- 12 have a reduction in force, if we have a position elimination,
- 13 | we will look at statistical analysis when it comes to age,
- 14 gender, and race to make sure that we are looking -- making
- 15 | sure we are not treating anyone disparately or inappropriately.
- 16 Q. Okay. And do you actually do those types of analyses in
- 17 | your role as EEO compliance officer?
- 18 A. I will put them together, but I always give them to legal
- 19 to review.
- 20 Q. Okay. And, and, I'm sorry, you said disparate impact
- 21 | analysis. I'm sorry, could you just explain to the jury what
- 22 you meant by that?
- 23 A. Sure. So if there is a desperate impact --
- 24 Q. Disparate?
- 25 A. Yeah. So what that means is that there's a larger range

- 1 of people in protected classes that are being terminated or
- demoted or, or whatever, more often than people that are not in
- 3 a minority or protected class.
- 4 Q. I heard you say the self-audit, but could you explain why
- 5 you believe that the self-audits that a company does need to be
- 6 | done under legal privilege? What's the purpose of that?
- 7 A. So the purpose of a self-audit is to make sure that --
- 8 while under legal privilege, is to make sure that the company
- 9 is not exposing itself to the public when they have the
- 10 opportunity to do that with a lawyer in confidence. So we want
- 11 to look internally to make sure that there's practices or
- 12 procedures that we're doing that we can improve on and we're
- doing it under legal counsel so we can do that fairly and have
- 14 open communication and correspondence without that information
- 15 getting out to the public.
- 16 Q. Okay. Did you review the August 8, 2017, e-mail, cover
- 17 | e-mail that Mr. Rufo sent to you? And it's up on the -- oh,
- 18 I'm sorry, it's not on the screen anymore. And it's
- 19 | Plaintiff's Exhibit 23, the second portion -- the bottom
- 20 portion, I should say.
- 21 A. Yes. I glanced at it, and then I --
- 22 Q. Okay.
- 23 A. I looked at it, yes.
- 24 Q. You did? Well, and then I think you also testified that
- 25 you also opened up the spreadsheet?

```
Petrella - Cross
                                                                   556
 1
          Yes, I did.
     Α.
 2
          Okay. Did you think that Mr. Rufo was reporting that he
 3
     thought there was potential intentional discrimination going on
 4
     when you looked at that spreadsheet or the e-mail?
 5
                         I'm going to object. It calls for
               MR. FOX:
 6
     speculation as to what Mr. Rufo was thinking.
 7
               THE COURT: Sustained.
 8
               MS. DURR: I was only asking if she thought.
 9
     was the question.
10
               THE COURT: Rephrase the question. Let me hear it
11
     again.
12
               MS. DURR: I asked did Ms. Petrella think that
13
     Mr. Rufo was reporting, was reporting that he thought there was
14
     potential intentional discrimination going on.
15
               MR. FOX: Objection.
16
               THE COURT: Yeah, I'm sustaining the objection.
     BY MS. DURR:
17
18
          What did you think of Mr. Rufo's report that he provided?
     Q.
          I thought it was inaccurate.
19
     Α.
20
          And why did you think that?
     Q.
21
          The head count was, it was off.
     Α.
22
     Q.
          Okay.
23
     Α.
          There were --
24
     Ο.
          So let's just pause, pause there for a minute here.
25
     Α.
          Okay.
```

```
Petrella - Cross
                                                                  557
 1
         Let's go to the spreadsheet itself, which -- and I'm
 2
     sorry, I've forgotten which number it is, I've got so many
 3
     different copies of it. Is it 33? It's 34A.
 4
               Just explain to the jury what you felt was wrong
 5
     about this.
          So besides the head count being wrong --
 6
     Α.
          Let's pause there. What's wrong with the head count?
     Ο.
 8
          It's, it says a total of 540.
     Α.
 9
          And what's wrong with that amount?
10
         It was too high.
     Α.
11
     Ο.
         Okay.
12
          But my biggest concern when I looked at this was that
13
     there were a number of --
14
               MS. DURR: Can you move it up, or the entire thing?
15
     Can you show the entire thing?
16
               THE WITNESS: It mentions -- he writes this only
17
     includes employees who voluntary self-identified.
     BY MS. DURR:
18
19
         Is that in the Note section?
20
     A. Yes.
21
               MS. DURR: Can you blow that up?
22
     BY MS. DURR:
          Why was that important to you? Why did that strike you as
23
24
     making this report wrong?
```

25

Α.

Because not all employees told us what their race or

- 1 gender or whatever would be.
- 2 Q. So do you have a -- so did that help you reach a
- 3 | conclusion as to whether you thought that the data was wrong?
- 4 A. Yeah. I mean, it doesn't represent the entire workforce.
- 5 Q. Okay. Now, Mr. Fox played in a clip a portion of your
- 6 | testimony where you testified -- I believe he asked you if you
- 7 | thought that the data that he put in the spreadsheet was
- 8 inaccurate, and do you remember your response in that clip?
- 9 A. No.
- 10 Q. Okay. Well, was -- I'd like to go and play another
- 11 portion of that deposition, page 24, lines 11 through 13.
- Oh, I'm sorry, we're just going to read it. You were
- 13 asked the question at your deposition: "Were you aware if any
- of the data he put in the spreadsheet was inaccurate?"
- 15 And what was your answer?
- 16 A. "Yes."
- 17 Q. Okay. Was that true and accurate at that time you gave
- 18 your deposition --
- 19 A. Yeah.
- 20 Q. -- that that was your belief?
- 21 To be clear, did you ever give Mr. Rufo authorization
- 22 to do the EEO report that he submitted?
- 23 A. No.
- 24 Q. Okay. To your knowledge, do you know if anybody within
- 25 Aclara ever gave Mr. Rufo the authorization to do that report?

```
Petrella - Cross
                                                                  559
          I know no one at Aclara gave him that authorization.
 1
 2
          Okay. And why -- you testified that the company has not
     Ο.
 3
     done its own follow-up analysis, right? You testified to that?
 4
          I'm sorry, can you say that again?
 5
          You testified, I believe, under questioning by Mr. Fox
     Q.
     that the company has not done its own statistical analysis?
 6
 7
               MR. FOX: Objection, Your Honor.
               THE COURT: Well, it's going to call for a yes-or-no
 8
 9
     answer.
10
               MR. FOX: Okay.
11
               THE WITNESS: The company has not.
12
     BY MS. DURR:
13
          Okay. Could you explain to the jury why the company has
14
    not done its own statistical analysis?
15
               MR. FOX: Your Honor, may I approach the bench?
               THE COURT: Yes. I think you'd better.
16
17
               (Bench conference on the record.)
18
               THE COURT: Now, where do you -- what answer do you
19
     think she's going to give?
20
               MS. DURR: She's going to explain her belief as to
21
     why the company hasn't done it.
22
               THE COURT: What is she going to say?
23
               MS. DURR: She's going to say that she thinks that
24
     the number --
25
               THE COURT: I can't hear you.
```

```
Petrella - Cross
                                                                  560
 1
               MS. DURR: That she's going to say that the EEO
 2
     reports show -- that they've already got other EEO reports,
 3
     that she thought that Mr. Rufo's methodology was flawed, so
 4
     they didn't put any stock into it, and the company was already
 5
     going to be addressing the issues of discrimination with the
     supervisors. Those are not legal connotations.
 6
 7
               THE COURT: All right. That's not a problem. That's
 8
     not a problem.
 9
               MR. FOX: Thank you.
10
               (End of bench conference.)
11
     BY MS. DURR:
12
          Sorry for the break there. So again, would you please
13
     explain to the jury why the company did not do its own
14
     statistical analysis after you received this report from
15
     Mr. Rufo?
          So we knew that the data was inaccurate, didn't feel we
16
17
     needed to go into conducting additional statistical analysis
18
     when the original data was inaccurate.
19
          Okay. Does the company itself do any other types of
20
     analyses that would touch on terminations if terminations are
21
     possibly being -- strike that.
22
               Does the company do any other type of analyses where
23
     you're recording if people of different races are being
24
     disciplined at a higher rate than not -- than other races?
25
     Α.
          So Aclara is a governmental contractor, so we do annually
```

- 1 have to review the statistical data of race, gender, and --
- 2 race, gender, and age of employees for terminations.
- 3 Q. How is that done? I mean, not -- I don't mean the process
- 4 | itself, but if you were to look -- what is this report called,
- 5 | first of all?
- 6 A. It's an affirmative action report.
- 7 Q. Okay. Is it called an AAP sometimes?
- 8 A. Affirmative action plan?
- 9 | O. Affirmative action report?
- 10 Okay. What information with respect to treatment of
- 11 people by races in their terminations or discipline are put on
- 12 that report that you have?
- 13 A. We look at voluntary termination, involuntary termination.
- 14 Q. Okay. What's the difference? I'm sorry, what's the
- 15 difference between the two?
- 16 A. So voluntary termination is if they were to resign or quit
- 17 | the job, three days of no-show. An involuntary termination
- 18 | would be something that they violated a policy, it was a
- 19 | reduction in force, something that they don't, they don't leave
- 20 | the job on their own.
- 21 Q. Okay. And does the affirmative action report that is run
- 22 | break down number of voluntary terminations and involuntary
- 23 terminations by race?
- 24 A. Yes.
- MR. FOX: Your Honor, I'm going to object. None of

```
Petrella - Cross
                                                                  562
 1
     these documents have been produced in this case, and she's
 2
     purporting to question her about a document that we've never
 3
     seen --
 4
               THE COURT: Well, we're also not talking about
 5
     terminations in this case. This is a disciplinary action, so I
     think this is a bit far afield. I'm going to sustain the
 6
 7
     objection.
     BY MS. DURR:
 8
 9
          To your knowledge, did the report that Mr. Rufo tried
10
     to -- that he did, was he also tracking terminations?
11
     A. He was, yes.
12
               MS. DURR: Okay. In light of that --
13
               THE COURT: All right. I'll allow it then. You've
14
     tied it up.
15
     BY MS. DURR:
          Okay. So again, the affirmative action report, that's
16
17
     within your purview as EEO compliance officer?
18
     Α.
          Yes.
19
          Okay. When it tracks terminations by voluntary and
20
     involuntary, does it also track how many African Americans or
21
     Asian Americans and white people or whatever, people of races,
22
     is that also tracked on that report for you?
23
     Α.
          Yes.
24
               MR. FOX: Again, Your Honor, I'm just objecting for
25
     the record. None of these reports have been produced to us,
```

- 1 and I just want to note the objection for the record.
- THE COURT: All right, all right.
- 3 BY MS. DURR:
- 4 Q. In addition, do you know if the company takes any other
- 5 measures to try and address potential discrimination within the
- 6 | company?
- 7 A. Well, I know we have company policies when we conduct
- 8 training.
- 9 Q. Okay. And what is that -- what does that consist of?
- 10 A. So we have antiharassment training, ethics training.
- 11 There are EEO trainings that take place.
- 12 Q. Okay. And are those trainings given to all employees?
- 13 A. As far as I'm aware, yes.
- 14 Q. Okay. Have you received those trainings?
- 15 A. Yes.
- 16 Q. Okay. Did you have those trainings at the time that
- 17 Mr. Rufo worked for the company?
- 18 A. I believe so.
- 19 Q. Okay. At the time that Mr. Rufo worked for the company,
- 20 | were -- did you know if it was against company policy to
- 21 retaliate against somebody who had made a report of
- 22 discrimination?
- 23 A. It's always against company policy to retaliate.
- 24 Q. Okay. But the question was were you aware?
- 25 A. Oh, I was aware, yes.

```
Petrella - Cross 564

O. Okay. Okay. I want to turn your attention real
```

- 2 quickly -- well, I want to address one thing: Mr. Fox brought
- 3 | up that you offered to do mentoring for Mr. Rufo?
- 4 A. Yes.

1

- 5 Q. Okay. What was that mentoring about?
- 6 A. I believe I just mentioned to Joey that I was -- I really
- 7 | liked employee relations, and if he was interested, that I
- 8 | could train him more on that.
- 9 Q. Okay. Did you provide him with mentoring?
- 10 A. No.
- 11 Q. And why not?
- 12 A. Joey said he was going through some training with Sherm
- 13 and didn't -- and never responded back to me.
- 14 Q. Okay. Now, I want to turn your attention to the actual --
- 15 | the written warning and performance improvement plan. That's
- 16 Exhibit --
- 17 THE COURT: 44.
- 18 BY MS. DURR:
- 19 0. -- 44.
- 20 Would you just, please, explain to the jury what role
- 21 you played in this report, in this one?
- 22 A. What role did I play?
- 23 | O. Yeah.
- 24 A. I helped enter information into the Judgement/Decision
- 25 Making section.

```
Petrella - Cross
                                                                  565
 1
               MS. DURR: Okay. If you could blow that up?
 2
     BY MS. DURR:
 3
          What portion did you enter?
 4
          I wrote, "In addition, you were asked to track
 5
     disciplinary actions and log them onto a spreadsheet. You
     provided some additional data that was not instructed for you
 6
 7
     to provide. Although the data may seem important for us to
 8
     track, the information was inaccurate and not completed by
 9
     someone in the statistical analysis field of expertise. You
10
     should only perform the duties requested of you."
11
          Okay. And that was under the Judgement/Decision Making?
12
               So would you please explain to the jury why you wrote
13
     that PIP? What was your concern?
14
          My first concern was that it was not done under legal
15
     counsel and that it was inaccurate.
16
          Okay. So how is that reflective of
     judgment/decision-making, as this warning reflects to Mr. Rufo?
17
18
          Well, he took it upon himself to do something without
19
     getting authorization to do it.
20
     Q.
          Okay.
21
          So that kind of reflects the judgment/decision-making
22
     process.
23
          Did you have back-and-forth communications with, with Jill
24
     Mecey about -- well, strike that.
25
               After the PIP was prepared, did you participate in
```

Petrella - Cross 566 1 the call to give Mr. Rufo this, this written warning and PIP? 2 Α. No. 3 Okay. Did you have e-mail communications, though, with, 4 with Ms. Salvo and Ms. Petrella about that? 5 Jill, you mean? Α. Oh, excuse me, I'm sorry. With Ms. Mecey about that. 6 Q. I believe I e-mailed Jill, asking her how it went. 8 Okay. I'm sorry, I did want to back up. You were Q. 9 involved in the drafting of this PIP. I think we've already 10 established that. 11 Α. Yes. 12 Okay. I want to turn your attention to -- and was Q. 13 Ms. Salvo also involved in the drafting of that? 14 I believe she provided the template. 15 Ο. Okay. I want to turn your attention to Plaintiff's 16 Exhibit 42. 17 Oh, I'm sorry, I was just trying to make sure that this exhibit was admitted. 18 This is an e-mail -- Plaintiff's Exhibit 42 is an 19 e-mail attaching a draft form of the final written warning, 20 21 isn't it? 22 It's kind of blurry on this end.

23 MS. DURR: Okay. Can you blow that up a little bit? 24 THE WITNESS: Can you, can you scroll down?

Yes. So this is Lyn -- Jill started it, and then 25

```
Petrella - Redirect
                                                                  567
 1
     they sent it to me to add -- to update to Jill's questions and
 2
     comments on the form.
 3
     BY MS. DURR:
 4
          Okay. When you were putting together your portion of the,
 5
     of the PIP, were you trying to retaliate against Mr. Rufo for
     reporting discrimination?
 6
          I didn't hear you. What did you say?
 8
               THE COURT: You need to stay --
 9
     BY MS. DURR:
10
          I'm sorry, were you trying to retaliate against Mr. Rufo
11
     for, you know, reporting discrimination of any kind?
12
          I was not, was not trying to retaliate or retaliate, no.
13
               MS. DURR: Okay. No further questions.
14
               THE COURT: All right. Redirect?
15
               MR. FOX: A few questions, Your Honor.
16
                          REDIRECT EXAMINATION
17
     BY MR. FOX:
          You said, Ms. Petrella, that one of the -- one of the
18
19
     things that Joey did wrong was he didn't, he didn't prepare the
20
     report with the assistance of legal counsel, and you testified
21
     your concern was you want to maintain attorney-client privilege
22
     for any information uncovered, correct?
23
          That's correct.
     Α.
24
          So your primary concern was maintaining secrecy over the
25
     data; isn't that correct?
```

Petrella - Redirect 568 Absolutely not. Α. Well, why did you say you want to maintain attorney-client 3 privilege? 4 So as I mentioned earlier, it's important when you look into data that you have an attorney-client privilege, so when you're looking at the data and you find -- if you find flaws, 7 the attorney can then, has the expertise to say these are areas of recommendation, these are the ways that we would like for you to do it, and they keep that information from the public in 10 getting it out there. 11 We are trying to do a self-audit internally to fix 12 anything, and our attorney helps us, helps us do that. 13 When you say attorney-client privilege, the privilege 14 allows you to maintain the secrecy of that information, 15 correct? It allows it to be protected. 16 17 Okay. Now, in the "Beautiful-Thanks" e-mail -- let's put Ο. up 22 again just so we have it in front of us. MR. KATZ: 22? MR. FOX: 22, please. BY MR. FOX:

- 19
- 20
- 21

1

2

5

6

8

9

18

- 22 Now, when Lyn Salvo in the e-mail in which you were copied
- 23 says, "Beautiful. Thanks. I will look at it more closely this
- 24 weekend, but great start, " she doesn't say in there: Hey,
- 25 Joey, make sure you retain counsel or have in-house or outside

Petrella - Redirect 569

- 1 | counsel review this, does she?
- 2 A. She doesn't say that.
- 3 Q. And no one told him to do that, did they?
- 4 A. He was not authorized to do this. No one told him to do
- 5 that.
- 6 Q. No one directed -- can you answer my question? No one
- 7 directed him to do this analysis under the secrecy or
- 8 protection of legal counsel, correct?
- 9 A. That is correct.
- 10 Q. And no one told him that in any, in any e-mail or
- 11 | conversation or directive, correct?
- 12 A. I believe Lyn -- I believe Lyn didn't realize he was doing
- 13 | it.
- 14 | O. This was the only direction he got in this e-mail:
- 15 | "Beautiful. Thanks. I will look at it more closely this
- 16 | weekend, but great start!" Correct?
- 17 A. As far as I know.
- 18 Q. Now, heard for the first time in this case that the head
- 19 | count was inaccurate. That wasn't, that wasn't stated anywhere
- 20 | in the PIP, was it?
- 21 A. No.
- MR. FOX: Let's go to Exhibit 52, which contains a
- 23 detailed critique of the ways in which Aclara claimed that the
- 24 information was inaccurate, specifically in the fourth
- 25 paragraph. Let's highlight that.

```
Petrella - Redirect
                                                                  570
 1
               Let's highlight the, actually the bottom half of the
 2
     fourth paragraph, which contains a series of criticisms,
 3
     starting with "Indeed."
 4
               MS. DURR: We would place an objection. Lack of
 5
     foundation. There's no foundation that this witness has seen
     or been involved in this document.
 6
 7
               THE COURT: Lay a foundation first.
    BY MR. FOX:
 8
 9
          Sure. This -- the language I'm about to show you contains
     a critique --
10
11
               THE COURT: No, no, no. The foundation is have you
12
     ever seen this document before?
13
               THE WITNESS: I don't believe so.
               THE COURT: Well, then there's no foundation.
14
15
               MR. FOX: Okay.
16
               THE COURT: That's not proper.
17
    BY MR. FOX:
     O. All right. Well, let me ask you this: Is there any
18
19
     document or any e-mail or any directive or any memorandum that
20
     criticized Joey for not having an accurate head count?
21
          It was, it was inaccurate data. We didn't go into
22
     specifics.
23
          Okay. And no one said there was an inaccurate head count
24
     in the mountains of paper that have been produced in this case,
25
     did they?
```

Petrella - Redirect 571

- 1 A. I don't know.
- 2 MS. DURR: Objection. Calls for speculation.
- THE COURT: I'm going to sustain the objection, but
- 4 | the witness already answered.
- 5 BY MR. FOX:
- 6 Q. You're in charge of all the -- you have access to all the
- 7 personnel records, don't you?
- 8 A. No.
- 9 Q. Okay. Do you not have access if you needed to figure out
- 10 | the head count?
- 11 A. I have access to head count reports, yes.
- 12 Q. Okay. How did you, how did you -- what records did you
- 13 review in your claim that the head count was inaccurate?
- 14 A. The head count report for July of 2017.
- 15 Q. You didn't bring those records today, did you? They've
- 16 never been produced in this case, have they?
- 17 A. I have no clue what's been produced.
- 18 Q. And your testimony was under examination by Ms. Durr, it
- 19 | was that you glanced, you glanced at Joey's e-mail; is that
- 20 correct?
- 21 A. I looked at the e-mail, yes.
- 22 Q. You said you glanced, correct?
- 23 A. Yes.
- 24 Q. And you haven't produced any of these audits that you
- 25 | referred to in your earlier testimony in this case, have you?

```
Petrella - Recross
                                                                  572
 1
          I don't know what's been produced.
     Α.
 2
          You didn't bring any of them with you today, did you?
     Q.
 3
     Α.
          No.
 4
               MR. FOX: No further questions.
 5
               THE COURT: All right. Ms. Durr, any redirect --
 6
     recross?
 7
               MS. DURR: Sure.
 8
                           RECROSS EXAMINATION
     BY MS. DURR:
 9
10
          First question: Are -- to your knowledge, do you use
11
     the -- when you're doing any self-audits, first of all, do you
12
     use legal privilege?
13
     Α.
          Yes.
          Okay. Do you use legal privilege even if you don't think
14
15
     or you have no suspicion that anything is wrong?
16
     Α.
          Yes.
17
          Okay. And then I had a question about -- by Mr. Fox about
     Ο.
18
     whether the reports that you were talking about, whether they
19
     were produced, but the information tracking, as you described,
20
     terminations voluntary or involuntary by race, is that a
21
     standard data that's, that's done on these affirmative action
22
     reports?
23
     Α.
          Yes.
24
               MR. FOX: Your Honor, beyond the scope.
25
               THE COURT: Sustained.
```

```
Petrella - Recross
                                                                 573
 1
    BY MS. DURR:
 2
          Okay. And then I want to turn your attention to
 3
     Plaintiff's Exhibit 44, once again, the portion that you wrote
 4
     under "Judgement/Decision Making." We already went through
 5
     that those were your words that you wrote. I just want to
    point out that in this warning to Mr. Rufo, you told him that
 6
 7
     the information was inaccurate.
 8
               Can you highlight that? It's on the last line -- or
 9
     second-to-the-last line.
10
               Is that right?
11
          That's correct.
     Α.
12
               MS. DURR: Okay. No further questions.
13
               THE COURT: All right. Does anybody anticipate
14
     calling this witness again?
               MR. FOX: No, Your Honor.
15
               THE COURT: How about from the defense?
16
17
               MS. DURR: No, Your Honor.
               THE COURT: All right. Then, ma'am, you're excused
18
19
     as a witness. You can stay in court and watch the proceedings
20
     or leave, but you're not to discuss your testimony or anything
21
     you see or hear in court with any witness who has not yet
22
     testified. All right?
23
               THE WITNESS: Okay.
24
                              (Witness excused.)
25
               THE COURT: All right. Your next witness?
```

```
Garcia - Direct
                                                                  574
 1
               MR. FOX: Michael Garcia, Your Honor.
 2
               THE COURT: All right.
 3
              MICHAEL GARCIA, PLAINTIFF'S WITNESS, AFFIRMED
 4
                           DIRECT EXAMINATION
 5
    BY MR. FOX:
          Good morning, Mr. Garcia. Could you state your name for
 6
     the record, please.
 8
         Michael Garcia.
 9
        Okay. And, Mr. Garcia, what is your current position at
10
    Aclara?
11
          I'm the senior vice president of human resources and
12
     organizational effectiveness.
13
          And was that your position at the time that Joey Rufo was
    put on a PIP and later terminated?
14
15
         Yes, it was.
     A.
16
          Okay. I have some questions for you first about the
     Q.
17
     company -- company's policies, okay?
18
     Α.
          Sure.
          Let's take a look at Plaintiff's Exhibit 111.
19
20
               THE COURT: Any objection to 111?
21
               It's already in.
22
               MS. DURR: It's in, okay.
23
               THE COURT: It's in.
24
     BY MR. FOX:
25
          Okay. Have you seen this before?
     Ο.
```

- 1 A. Yes.
- 2 Q. And I'd like you to turn to page 8, entitled "Our
- 3 | commitment to no retaliation" in the lower left-hand side of
- 4 the page.
- Okay. Let me read to you, page 8 states: "We are
- 6 committed to creating an environment where individuals can
- 7 | raise questions or concerns without fear of retaliation.
- 8 Hubbell does not tolerate retaliation and expects that any
- 9 reports or concerns raised will be made in good faith. Anyone
- 10 | who retaliates against an individual who raises a concern in
- 11 | good faith will be subject to disciplinary action, up to and
- 12 | including termination."
- Do you agree that that was a policy of the company
- 14 that was in effect at the time that Joey Rufo was fired?
- 15 A. Yes.
- 16 Q. And at the time he was put on a PIP?
- 17 A. At the time that he was put on the PIP, we were part of
- 18 Aclara and had not been purchased by the Hubbell organization
- 19 yet.
- 20 Q. But Aclara had the same policy against retaliation,
- 21 correct?
- 22 A. They were similar but not exactly the same.
- 23 O. How was it different?
- 24 A. Just the wording and, you know, they're not exactly the
- 25 | same in terms of the wording, but the wording is a little bit

Garcia - Direct 576 1 different. 2 It wasn't any -- the Aclara policy wasn't easier on 3 retaliatory acts, was it? 4 Α. No. 5 Okay. And I'd like to turn to page 9 as well, and I'd O. like to look at the bullet points on the left-hand side of the 6 page, starting with the fourth bullet point. And this is under 7 8 the heading "Working as a Hubbell Manager, Supervisor, or 9 Leader Means We." 10 So this applies to Hubbell managers and supervisors. 11 That would include you, correct? 12 Yes, that's correct. Α. 13 Jill Mecey, Lyn Salvo, and Gina Petrella, correct? 14 Α. That's correct, yes. 15 Ο. Yes. Okay. Thank you. And then it states, "Create a positive work 16 17 environment where employees are comfortable raising questions 18 and concerns." 19 Does that fairly state the policy? 20 Yes, it does. Α. 21 Okay. Now, if we could turn to two bullet points down 22 from that? "Never retaliate or tolerate retaliation against 23 employees who ask questions or raise concerns in good faith." 24 Do you see that? 25 Α. Yes.

- 1 0. Do you have any knowledge that Joey Rufo's report of
- 2 discrimination was made in bad faith?
- 3 A. I didn't realize he made any kind of -- any kind of claim
- 4 at all.
- 5 Q. You're not aware of that?
- 6 A. I'm not aware that he made a claim.
- 7 Q. Okay. You're not aware if he acted in bad faith in any
- 8 way, are you?
- 9 A. I'm not sure. Who are you speaking of, Joey?
- 10 Q. Joey is who I'm speaking of, yes.
- 11 A. Okay. What I do understand is that his performance, when
- 12 | I talked with Jill Mecey about his performance, there was a
- 13 long pattern of judgment.
- 14 Q. Okay. Did he ever act in bad faith in submitting a report
- of discrimination, to your knowledge?
- 16 A. I can't speak to his faith in what he's thinking of. I
- 17 don't know.
- 18 Q. Okay. I'd like to turn to page 10, and I'd like to -- if
- 19 | we could move to page 10?
- 20 If we could look at the top left-hand corner, "How to
- 21 | Seek Advice and Raise Concerns, "it states, "Every single one
- 22 of us, regardless of our role or seniority, has a personal
- 23 responsibility to ask questions, raise concerns, and report
- 24 misconduct. If you suspect that a situation or issue is or may
- 25 be a violation of the code, policy, or the law, you must report

```
Garcia - Direct
                                                                  578
 1
     your concern."
 2
               Do you see that?
 3
          Yes.
 4
          Does that require an employee who has a suspicion that
     Ο.
 5
     there might be discrimination going on to report it to the
     company?
 6
 7
          The -- if the employees think there's something going on,
 8
     they can report it to the company. That's their choice.
 9
          And this is mandatory, correct? It says you must report
     that concern?
10
11
          It says -- it reads, "you must report your concern."
12
          So if they failed to report such a concern after being
13
     aware of it, they're going to be in violation of this policy;
14
     isn't that right?
15
     Α.
          Yes.
16
               MR. FOX: Okay. Then if you turn to page 34, please?
17
               And if we look at the language on retaliation? On
18
     the left-hand side of the page, if we could turn to the
19
     heading "Our Commitment to the Code"? If we could expand that,
20
     please? And if we could look at the third bullet point under
21
     that?
22
               It states there again, "We do not retaliate against
23
     any individual who raises a concern in good faith."
24
               Do you see that?
25
     Α.
          Yes.
```

Garcia - Direct 579 1 It's evidently an important part of the company's code of 2 ethics since it's mentioned twice. Is that, is that a fair 3 assessment? 4 Α. Yes. 5 Okay. And if we could look at the next column on the Ο. right-hand side of the page under "Our Commitment to the 6 7 Company and Each Other, " the first bullet point under that, 8 right before that, it says, "We do not tolerate harassment and discrimination." 9 10 That's a very important policy of the company, isn't 11 it? 12 It is. Α. 13 Now, I'd like to show you Plaintiff's Exhibit 8, please. 14 Exhibit 8 consists of an e-mail exchange it looks like you had 15 with Jill Mecey, correct? 16 If there's a way that that can be made a little bit 17 bigger? I can't actually see it on the screen very well. 18 Sure. We could just sort of take you through it. I just 19 want to ask you a very limited portion, just the first e-mail 20 at the top of the page. It's an e-mail from Jill Mecey to 21 yourself, and saying, "She can be a kill joy." I don't care 22 about that. I do want to ask you about the statement, "I do 23 like his enthusiasm." 24 Were you told by Jill that she liked Joey's 25 enthusiasm?

- 1 A. Early on, she did.
- 2 Q. Okay. Now, I'd like to go to the EEO data, and without
- 3 | getting into all of the documents at this point, you are aware
- 4 that Joey sent his spreadsheet and reported it to the persons
- 5 who asked him to do it, correct?
- 6 A. He sent the report in, but he wasn't asked to provide the
- 7 | racial data that he, you know, that he did.
- 8 Q. Okay. Let me ask you this: You understood he was
- 9 given -- he was permission to do that?
- 10 A. From my understanding, he wasn't actually given permission
- 11 to do that.
- 12 Q. Okay. Did you ever look at the e-mail that's been marked
- in this case as Plaintiff's Exhibit 22? Let me put it up.
- 14 A. Sure. Thank you.
- 15 Q. We're going to look at this one more time. Probably the
- 16 jury is sick of looking at this, but have you ever seen this
- 17 | before?
- 18 A. Yes.
- 19 Q. Okay. And did you see this around the time that it was
- 20 sent?
- 21 A. I don't remember the exact timing, but I do remember
- 22 seeing it.
- 23 Q. Okay. And what was your reaction when you saw this, this
- 24 e-mail saying, "Beautiful. Thanks. I will look at it more
- 25 closely this weekend, but great start"?

- 1 A. My interpretation was Lyn was going to look at it and get
- 2 back with him.
- 3 Q. Okay. Did anyone ever give him any other feedback other
- 4 | than this nod of approval?
- 5 A. Well, it wasn't a nod of approval. I think they were
- 6 supposed to talk again, and they never did.
- 7 Q. Okay. I know that's your interpretation. I'm asking, was
- 8 there any other communication --
- 9 A. I don't know.
- 10 Q. -- after he sent --
- 11 A. Not that I'm aware of, sir.
- 12 Q. Thank you.
- Now, you understood that when he reported the
- 14 information he reported, he didn't disseminate widely within
- 15 the organization?
- 16 A. Correct. He did not.
- 17 Q. He didn't release it to the public?
- 18 A. No.
- 19 Q. So any privacy or confidentiality concerns were guarded by
- 20 Mr. Rufo, correct?
- 21 A. I think he gave it to Lyn and maybe Gina.
- 22 Q. The two people who commissioned him to do the report,
- 23 | correct?
- 24 A. But again, they didn't give him permission to do part of
- 25 | that. It was just performance data that he was supposed to

Garcia - Direct 582 collect. That was all he was supposed to do. Okay. We obviously have a disagreement there, but I'm just asking you, those are the only two people he sent the report to, right? Yes, that's correct. Α. He didn't even send it to his supervisor at the time, Jill Ο. Mecey, correct? I think he just sent it to those two individuals, yes.

- 8
- 9 Okay. Do you think that you would have seen the
- 10 spreadsheet, the EEO matrix that Joey supplied that indicated
- 11 there might be something going on at the company?
- 12 MS. DURR: Object to the form of the question.
- 13 THE COURT: No, I don't --
- 14 MS. DURR: I think that's not in evidence.
- 15 THE COURT: I don't think that's improper.
- 16 Overruled.

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- 17 THE WITNESS: Mr. Fox, would you please repeat the
- 18 question?
- BY MR. FOX: 19
- 20 Sure, sure. Do you think you ever would have seen the
- 21 spreadsheet that Joey produced?
- 22 I saw it very briefly, and -- but I took -- I gave that to
- 23 Gina Petrella. We talked about it, and I asked her to look
- 24 into the data.
- 25 Okay. You saw very briefly. Is it something you just Ο.

- 1 | skimmed or glanced at?
- 2 A. She's the expert in that area, and I asked her to take a
- 3 look at it and report back to me whether there was, you know,
- 4 any problem with his report.
- 5 Q. Okay. By the way, did you review his original e-mail
- 6 where he said what he was going to do going forward?
- 7 A. I didn't see that at the time.
- 8 Q. Okay.
- 9 A. I saw it later.
- 10 Q. Do you have any restrictions on lengths of e-mails that
- 11 | you'll read and review?
- 12 A. Well, there was no restriction, but the longer the e-mail,
- 13 and his was long, I mean, it's harder for, you know, everybody
- 14 is busy, so, you know, it's harder to read his, but they were
- 15 always very long.
- 16 Q. Okay. How do you know that if you don't recall reading
- 17 | it?
- 18 A. It was reported to me by Jill.
- 19 Q. That was reported. Did she report to you that it was just
- 20 a page?
- 21 A. I'm sorry?
- 22 Q. Did she report to you the e-mail was just a page?
- 23 A. I think we just talked about it.
- 24 Q. Okay. Now, I'd like you to look at 33 again. I just
- 25 asked you if you reviewed any, any of the content of this, this

- 1 | spreadsheet. Let's scroll through it. 33
- Next page. Next page. Next page. Next page.
- 3 And the spreadsheets continue like this for a while,
- 4 | I'll represent to you. Did you ever review any of this?
- 5 A. I asked my team to take a look at data and then tell me
- 6 whether there were any problems with the data.
- 7 Q. Okay. You asked your team, okay.
- 8 Let's go to 34. Did you ever review this?
- 9 A. I've seen this later, but at the time, no.
- 10 Q. Okay. You saw this at your deposition, correct?
- 11 A. I'm not sure when I saw it, but I saw it later.
- 12 Q. Does it show that African-American people and people who
- 13 | are multiracial were being disciplined at a much higher rate
- 14 than people who were identified as being white?
- 15 A. Well, it shows that 540 people, which is what jumped out
- 16 | at me when I took a closer look at it because we didn't have
- 17 | nearly that many people. We only had about 300 or so people at
- 18 the time.
- 19 Q. You didn't mention that to me at your deposition, did you?
- 20 A. Well, that's what I noticed, and that's what I noticed
- 21 afterwards.
- 22 Q. And you never produced any documents in this case or can
- 23 | identify any documents suggesting that the number is wrong;
- 24 | isn't that right?
- 25 A. Well, what I did do was I relied on my team, who was very

- 1 good at what they do. I trust them to look at the data and
- 2 report to me whether they saw any problems.
- 3 Q. You relied upon your team for everything concerning this
- 4 | sequence of events, correct?
- 5 A. Well, I don't micromanage. A good leader hires good
- 6 people, and you trust them to do a good job.
- 7 Q. Are they important things that you do yourself?
- 8 A. Sure.
- 9 Q. Okay. But you never went so far as to closely examine
- 10 | this data, did you?
- 11 A. What we did is Gina --
- 12 Q. I'm asking you what you did.
- 13 A. What I did? I spoke with Gina, and Gina, in consultation
- 14 | with additional people, reviewed the data and determined it to
- 15 be seriously flawed.
- 16 Q. Okay. Would you have been concerned if you had learned
- 17 | that employees who were African American and multiracial were
- 18 being disciplined at a rate of four times that of the employees
- 19 identified as white?
- 20 A. Absolutely.
- 21 Q. Any HR professional would be seriously concerned with
- 22 that, would they not?
- 23 A. Correct.
- 24 Q. And they'd want to take further action to investigate and
- 25 evaluate the significance of that information, would they not?

- 1 A. Yes.
- 2 Q. In fact, you don't know if anyone did any further
- 3 | follow-up analysis or not, do you?
- 4 A. The data was analyzed, and it was determined to be
- 5 seriously flawed.
- 6 MR. FOX: Okay. Let's, let's look at your deposition
- 7 testimony in that. 64A, please.
- 8 (Video excerpt played as follows:)
- 9 | "Q. And why was no one concerned at Aclara about that?
- 10 A. I'd asked my team to look at this information. They're
- 11 good at what they do, and I trust that they did.
- 12 Q. Okay. In fact, they did no further follow-up analysis,
- 13 | did they?
- 14 A. I don't know whether they did or didn't. I asked them to
- 15 look at it. If there was a problem, they would let me know."
- 16 (End of video excerpt.)
- 17 BY MR. FOX:
- 18 Q. That was your testimony, was it not?
- 19 A. Also part of my testimony, if you look at page 84 of my
- 20 deposition, it does refer to having that data looked at in
- 21 addition.
- 22 Q. Okay. But that was your testimony we just heard. That
- 23 was you, right?
- 24 A. That and if you look at page 84 of the deposition, it also
- 25 says the same, you know, also adds that the data was looked at

Garcia - Direct 587 1 more closely. 2 Okay. Well, your counsel can ask you about that if that's 3 true, but I want to ask you, no one did any further statistical 4 analysis or study of any kind to determine whether non-white 5 employees were being disciplined at a much higher rate than white employees, did they? 6 7 That's incorrect. Α. 8 Okay. Then I'd like to read your next deposition excerpt, Q. 65: 9 10 (Video excerpt played as follows:) 11 "O. No one did any further statistical analysis or study of 12 any kind to determine whether non-white employees were being 13 disciplined at a much higher rate than white employees, did 14 they? 15 I don't know. I didn't talk about that with my staff. 16 asked them to look into the data and look into the information. 17 Okay. Ο. 18 And I assume that they did." 19 (End of video excerpt.) 20 BY MR. FOX: 21 Okay. Did Ms. Petrella express to you the view that Joey had displayed initiative in preparing a spreadsheet? 22 23 I don't remember those words, no. Α. 24 Ο. Okay. Let's look at Exhibit --25 Well, actually, there was a point where she did talk about Α.

- 1 he did show, you know, initiative and she would look into the
- 2 data now that she had it.
- 3 Q. Okay. Let's look at Exhibit 23. The first portion of it,
- 4 | the first couple lines, this is an e-mail that she sent to you,
- 5 correct?
- 6 A. Yes. Correct.
- 7 Q. And she's saying there that she appreciated his
- 8 initiative, correct?
- 9 A. Well, the whole sentence reads, "Although I appreciate his
- 10 initiative, disciplinary actions are focused on performance,
- 11 | not EEO information. Now that I have this information, I will
- 12 look into this."
- 13 Q. Well, I'm going to ask you about each part of this e-mail,
- 14 | but I'm going to ask you now the part I just referred to you.
- 15 Did she not -- did you agree with her assessment that he
- 16 | displayed initiative?
- 17 A. It looks like she does, yes.
- 18 Q. Okay. And do you think he did?
- 19 A. Do I think, I'm sorry?
- 20 Q. Did you think Joey displayed initiative? Do you agree
- 21 | with her?
- 22 A. You know, I don't know whether that was initiative or some
- 23 other motive. I don't know. So I really can't speak to that.
- 24 Q. Okay. Now, when she says, "Disciplinary actions are
- 25 | focused on performance, not EEO information, "that's generally

- 1 true as a general proposition, correct?
- 2 A. I'm not sure I understand the question.
- 3 Q. Do you agree generally with that statement: "Disciplinary
- 4 actions are focused on performance, not EEO information"?
- 5 A. I think the scope of the project was just on the
- 6 performance, to track the performance.
- 7 Q. Okay. But if disciplinary actions turn out to hit
- 8 disproportionately on a particular racial group, then it is
- 9 | important to assess those disciplinary actions, is it not?
- 10 A. It would be, but the scope of the project was just on, on
- 11 | the performance. It wasn't supposed to be on the racial.
- 12 Q. Okay. Now -- okay. Let's move on.
- "Now that I have this information, I will look into
- 14 this, " she says, correct?
- 15 A. Could you repeat the question, please?
- 16 Q. I just was reading from the rest of the e-mail, stating,
- 17 | "Now that I have this information, I will look into this."
- Okay. You read that, right?
- 19 A. I did.
- 20 Q. Now, Joey's put on a, on a final written warning and PIP.
- 21 You're aware of that, correct?
- 22 A. I know he was put on a, on a written warning, not a final.
- 23 Q. Okay. Well, if the language of the document said in its
- 24 | concluding paragraph, it referred twice to a final written
- warning, would you, would you tend to accept that language?

1 A. Well, I know in talking with Ms. Mecey, we talked about it

- 2 being a written warning, not a final warning.
- 3 Q. Okay. All right. But look, let's, let's do this: Let me
- 4 | just ask you, you approved that final PIP, did you not?
- 5 A. I approved the language, yes.
- 6 Q. Okay. And you reviewed it, correct?
- 7 A. I did review it.
- 8 Q. Mr. Garcia, when you approved this PIP and this final
- 9 | warning -- or you want to call it a warning, not a final
- 10 | warning -- whatever it is, were you not concerned that the
- 11 | company was retaliating against Joey for bringing to light
- 12 protected activity?
- 13 MS. DURR: I object to the form of the question.
- 14 THE COURT: Yeah, I think the question is mis-formed.
- MR. FOX: The question is flawed.
- 16 BY MR. FOX:
- 17 Q. Did -- were you concerned when you approved the PIP that
- 18 the company was retaliating against Joey?
- 19 A. He was put on a PIP because of a pattern of poor judgment
- 20 | that included --
- 21 THE COURT: No, that's not responsive to the
- 22 question. It's a yes or a no answer. Listen to the question,
- 23 please.
- 24 THE WITNESS: Repeat the question, please.
- 25 BY MR. FOX:

- 1 Q. When you put -- when you approved Joey being put on, on
- 2 the PIP, were you not concerned that, that the company was
- 3 | retaliating against him?
- 4 A. I was not.
- 5 Q. Did you ever express the view to anyone that the company
- 6 should make sure that this performance improvement plan might
- 7 | not be viewed as some form of retaliation?
- 8 A. In my conversations with Jill, and it's a bit of a, of a
- 9 mantra in our organization, particularly in the HR, we treat
- 10 everybody very fair, regardless of whatever, you know, is going
- 11 on, and I believe that by treating everybody very fairly, you
- 12 can work your way through most situations.
- 13 Q. Okay. Well, after Joey is put on the PIP, Jill Mecey
- 14 | advised you that he had complained about retaliation; isn't
- 15 | that right?
- 16 A. She did not tell me that he was being retaliated against.
- 17 | I don't recall that.
- 18 Q. No, that's not what I asked you. I asked you if she told
- 19 you that he had complained to her about retaliation.
- 20 A. I don't recall her telling me that, that statement, no.
- 21 Q. Isn't that something you would have recalled if she had
- 22 made it?
- 23 A. I would look into it if I thought there was retaliation.
- 24 I absolutely would.
- 25 Q. And why would it be necessary to look into it then if an

- 1 employee had made a complaint about retaliation?
- 2 A. I was not aware that he had those -- that he had made a
- 3 | claim. I'm not aware of a claim being made.
- 4 Q. Okay. You're not aware that he complained about that?
- 5 That's your testimony?
- 6 A. No, I'm not.
- 7 Q. Okay. I'd like to look at Exhibit 48. Okay.
- 8 It's in?
- 9 THE COURT: Oh, it's in, but I'm not sure why this
- 10 | witness is being asked about it.
- 11 MR. FOX: I just want to pull up the first paragraph.
- 12 MS. DURR: Objection. Lack of foundation.
- 13 THE COURT: Yeah, I'm going to sustain the objection.
- 14 BY MR. FOX:
- 15 Q. Let me ask first, were you aware that Jill Mecey did notes
- 16 to the file about her conversations with Joey?
- 17 A. Am I aware that Jill Mecey?
- 18 Q. Did notes to the file documenting her conversations with
- 19 Joey.
- 20 A. I was not -- I was not aware of that.
- 21 Q. Okay. So you didn't see any of her notes?
- 22 A. No.
- 23 O. You wouldn't know the content of them?
- 24 A. No.
- 25 Q. Okay. I'll move on then.

1 What are the steps that are taken in an investigation

- 2 of retaliation? What's required to be done in a normal
- 3 investigation?
- 4 A. You get an independent party to look into the case and
- 5 investigate the case, ask all the appropriate people questions.
- 6 Q. And why is it important to have an independent party come
- 7 | in and do that?
- 8 A. You want, you know, an honest opinion on what happened.
- 9 Q. And you don't want the managers who have been charged with
- 10 | retaliation conducting that investigation, do you?
- 11 A. No.
- 12 Q. That would be unfair, would it not?
- 13 A. Correct.
- 14 Q. Okay. I'd like to show you the answers to interrogatories
- 15 | in this case. You, you verified the answers to interrogatories
- 16 | in this case, did you not?
- 17 A. I'm not sure I know what you meant.
- 18 THE COURT: I'm sorry, I couldn't hear the answer.
- 19 What was your answer?
- 20 THE WITNESS: I'm not sure what he meant.
- 21 THE COURT: All right.
- 22 BY MR. FOX:
- 23 Q. Okay. Well, let, let me show you Exhibit 101 -- actually,
- 24 let's start with Exhibit 102, if we could.
- THE COURT: Hold on a second.

```
Garcia - Direct
                                                                  594
 1
               And, ladies and gentlemen, I mentioned to you at the
 2
     beginning of the trial about pretrial discovery, and we talked
 3
     about depositions, but another aspect of pretrial discovery are
 4
     what are called interrogatories. The word "interrogatory" is
 5
     question, so those are written questions which the lawyers for
     both sides can submit to the other side, and then the other
 6
 7
     side is expected to provide an answer to that interrogatory.
 8
     That helps the lawyers understand some of the issues in the
 9
     case and the evidence.
10
               So 101, you said?
11
               MR. FOX: I moved to 102, Your Honor, I'm sorry.
12
               THE COURT: 102. Is there any objection to 102?
13
               MS. DURR: No objection other than, you know, the
14
     objections stated within the document itself.
15
               THE COURT: Well, those are overruled.
               (Plaintiff's Exhibit No. 102 was received in
16
17
     evidence.)
18
               THE COURT: So let's go. What's the page number?
19
               MR. FOX: Page 17.
20
     BY MR. FOX:
21
          This is your verification, Mr. Garcia, in which you
22
     declared under penalty of perjury that the answers to
23
     interrogatories submitted on behalf of Aclara were true and
24
     correct?
25
     A. Yes, that's correct.
```

```
Garcia - Direct
                                                                  595
 1
          Okay. And I'd like to turn to page 10, Interrogatory
 2
     No. 21, and the answer there. Okay. It states, "Please
 3
     identify the date that Aclara became aware of the
 4
     above-captioned lawsuit."
 5
               And the answer is, "Michael Garcia, Jill Mecey, and
     Robert Enyard were notified of the lawsuit on January 16,
 6
 7
     2018."
               And that was the answer that you verified, correct?
 8
 9
     Α.
          Yes.
10
          And how were you notified of a lawsuit?
11
          I'm not 100 percent -- I don't recall, but I think it
12
     might have been through Rob Enyard.
13
          Okay. And he's in-house counsel for the company; is that
     Ο.
14
     correct?
15
     Α.
         Yes.
16
          Okay. Let's turn to the, the other set of interrogatory
17
     answers, which is Plaintiff's 101.
18
               THE COURT: Any objection to 101?
19
               MS. DURR: No objection.
20
               THE COURT: All right.
21
               MS. DURR: Except for the objections already noted
22
     within the document itself.
23
               THE COURT: Those are overruled.
24
               (Plaintiff's Exhibit No. 101 was received in
25
     evidence.)
```

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Garcia - Direct
                                                                  596
 1
    BY MR. FOX:
 2
          Okay. So if we could turn here to page 17, Aclara's
 3
     answer to Interrogatory No. 14? The question is asked, "Please
     identify" --
 4
 5
               MS. DURR: If I may before that, there's no
     verification --
 6
               THE COURT: Well, you haven't objected to the
 7
 8
     exhibit, so it's in evidence.
               MS. DURR: Well, then I would argue lack of
 9
10
     foundation if he didn't verify these answers. Then there
11
     shouldn't be any questions to him.
12
               THE COURT: You didn't object to the exhibit. It's
13
     in evidence.
14
               Go ahead.
15
     BY MR. FOX:
16
          Okay. Mr. Garcia, Interrogatory No. 14 reads, "Please
     identify and specifically describe any and all reasons that
17
18
     Rufo was placed on a performance improvement plan."
               Then there's an objection, and it states, "Pursuant
19
20
     to Federal Rule of Civil Procedure 33(d), defendant refers
21
     plaintiff" -- defendant is Aclara, right? Is that right?
22
     Defendant is Aclara?
23
               Yes? You say yes?
24
     Α.
          Yes.
25
          And plaintiff is Joey Rufo, correct?
     Ο.
```

```
Garcia - Direct
                                                                  597
 1
     Α.
          Yes.
 2
          ". . . to the written warning and performance improvement
 3
    plan for information responsive to this interrogatory."
 4
               Do you see that?
 5
     Α.
          Yes.
          Okay. And no other reasons are identified that Rufo was
 6
     Q.
     placed on a performance improvement plan, correct?
 8
          Not to my knowledge.
 9
          Okay. And this was submitted under oath, correct?
10
          I believe it was, yes.
     Α.
11
         And I'd like to turn to Plaintiff's Trial Exhibit 105.
12
     It's another set of answers to interrogatories.
13
               THE COURT: Any objection to 105?
14
               MR. FOX: Or, I'm sorry, I'm sorry, they're responses
15
     to request for admissions.
               THE COURT: I'm sorry, are you moving it in or not?
16
17
               MR. FOX: Yes.
18
               THE COURT: 105?
19
               MS. DURR: I'm going to object to the potential lack
20
     of foundation of asking the witness any questions that he may
21
     not have provided the information.
22
               MR. FOX: If we could turn to page 5 --
23
               THE COURT: Well, this is still -- whoever submits
24
     this submits it on behalf of the defendant, and these answers
25
     are supposed to be accurate.
```

```
Garcia - Direct
                                                                  598
 1
               MS. DURR: Right.
 2
               THE COURT: Were you consulted about the plaintiff's
 3
     request for admissions?
 4
               THE WITNESS: I, I can't recall specifically.
 5
               MR. FOX: And I just have a question about one of
            It's the last one. It's on page 5. Very briefly,
 6
     them.
 7
     response to Interrogatory No. 25 --
 8
               THE COURT: No --
 9
               MR. FOX: I'm sorry, Your Honor, request for
10
     admission 25.
11
               THE COURT: All right. Let me stop for a second.
12
               And again, ladies and gentlemen, a request for
13
     admissions is yet another device used during discovery, and in
14
     that situation, one party will ask the other side: Do you
15
     admit a certain fact? And the answer that that person -- or
16
     that that entity provides is what they are admitting.
17
               So again, that's a standard tool in discovery.
18
     don't understand how there can be a dispute that these --
19
               MS. DURR: There isn't a dispute.
20
               THE COURT: All right.
21
               MS. DURR: My only objection was whether there were
22
     going to be questions asked of Mr. Garcia about something he
23
     may not have known about, but we'll stipulate to the answer on
24
     25.
25
               THE COURT: All right.
```

```
Garcia - Direct
                                                                  599
 1
               (Plaintiff's Exhibit No. 105 was received in
 2
     evidence.)
 3
               MR. FOX: Okay. Let me just read it into the record
 4
     then if counsel is stipulating to it.
 5
     BY MR. FOX:
          The question is: "During the entire period of Joey Rufo's
 6
     Ο.
 7
     employment with Aclara, the company was aware that it is
     unlawful under 42 U.S.C., Section 1981, and/or other federal
 8
 9
     and/or Virginia statutes to take an adverse employment action
10
     against an employee in retaliation for reporting in good faith
11
     to the company that he has reason to believe that someone
12
     within the company is engaging in intentional racial
13
     discrimination against another employee of the company."
14
               There's an objection. It reads, "If a response is
15
     required, defendant denies the request as written but states
16
     that its employees Jill Mecey, Lyn Salvo, Gina Petrella, and
17
     Michael Garcia were aware that they are not to retaliate
18
     against anyone who, in good faith, makes a complaint or report
19
     of ethical concerns, unlawful harassment or discrimination, or
20
     participates in an investigation of such a complaint or
21
     report."
22
               Are you in agreement with that admission?
23
     Α.
          Yes.
24
               MR. FOX: Okay. That's all I have.
25
     Mr. Garcia.
```

```
Garcia - Cross
                                                                  600
 1
               THE COURT: All right. Ms. Durr?
 2
                           CROSS-EXAMINATION
 3
    BY MS. DURR:
 4
     Q. Mr. Garcia, to your knowledge, were you ever -- did you
 5
     ever think that Mr. Rufo was reporting any type of
    discrimination?
 6
          No. After we had the data evaluated and it was determined
 8
     to be flawed in his data --
 9
               MR. FOX: I'm going to object.
10
               THE COURT: Wait.
11
               MR. FOX: It's a yes-or-no question, Your Honor.
12
               THE COURT: I think that's correct. Yes or no?
13
               THE WITNESS: No.
14
    BY MS. DURR:
15
          The report that Mr. Rufo sent on August 8 with the
     spreadsheet, and we've talked about that -- what number was
16
17
     that? I'm sorry.
18
               But can you -- do you know what I'm talking about,
19
     the August 8 spreadsheet?
20
          The one that he sent to Lyn and Jill?
21
     0.
        Lyn and Gina?
22
               Okay. No questions. Mr. Fox asked you about
23
     confidentiality concerns regarding that e-mail that was sent to
24
     Lyn Salvo and Gina Petrella. To your knowledge, is Lyn Salvo
25
     an attorney?
```

```
Garcia - Cross
                                                                   601
 1
     Α.
          No.
 2
          To your knowledge, she's not?
     Q.
 3
          She's not an attorney.
 4
         What about Gina Petrella? Is she an attorney?
     Ο.
 5
         She is not an attorney.
     Α.
          Okay. If that report was -- so to your knowledge, was
 6
     Q.
 7
     that report covered under legal privilege when he sent that to
 8
     them?
 9
     Α.
          No.
10
          Now, at some point, you did receive an e-mail -- or you
11
     did see an e-mail from Lyn Salvo that she had sent to Mr. Rufo
12
     where it said something about beautiful things? You had
13
     testified that you at some point saw it?
14
     Α.
          Say that last part again?
15
          Excuse me, maybe it will just help if I showed you.
16
     going to turn to Defendant's Exhibit 258.
17
               THE COURT: Is there any objection to 258?
18
               MR. FOX: Bear with me just a moment, please, Your
19
     Honor.
20
               No objection, Your Honor.
21
               THE COURT: It's in.
22
               (Defendant's Exhibit No. 258 was received in
23
     evidence.)
24
               MS. DURR: Okay. Please show that to the witness,
25
     please.
```

- 1 BY MS. DURR:
- 2 Q. Just so that you're familiar with this because I know
- 3 | we're throwing this document up, the bottom portion is an
- 4 e-mail from Mr. Rufo to Lyn Salvo and Gina Petrella dated
- 5 July 7, 2017. Do you see that?
- 6 A. Yes.
- 7 Q. And then the string e-mail above it is a response by Lyn
- 8 | Salvo to Mr. Rufo and Ms. Petrella on July 7, 2017, that
- 9 says, "Beautiful. Thanks. I will look at it more closely this
- 10 | weekend, but great start!"
- 11 A. Correct.
- 12 Q. Right? You testified that you saw that?
- 13 A. Yes.
- 14 Q. Okay. Now, above that is a string e-mail that Mr. Rufo
- 15 | forwarded this -- these two e-mails to Jill Mecey on August 14,
- 16 | 2017. Do you see that?
- 17 A. Yes, I do.
- 18 Q. Are you following that?
- 19 And then above that e-mail is Jill Mecey forwarding
- 20 | the e-mail to you on August 16, 2017. Do you see that?
- 21 A. I do.
- 22 Q. Okay. Do you believe that you saw Lyn Salvo's e-mail
- 23 | response of July 7, 2017, before August 16, 2017, or is this
- 24 | the first time you saw it?
- 25 A. That was the first time I saw it.

- 1 0. You approved the language of the PIP, so you obviously
- 2 approved the PIP, right?
- 3 | A. I did.
- 4 Q. Why did you believe Mr. Rufo should receive a PIP?
- 5 A. Mr. Rufo had a long pattern of poor judgment in the things
- 6 | that he did.
- 7 Q. Had you ever personally talked to Mr. Rufo about his poor
- 8 judgment?
- 9 A. I did.
- 10 Q. Okay. Tell the jury when you did that.
- 11 A. It was a situation that he, he sent a memo to the company.
- 12 The company was having some challenges from a financial point
- of view, and so there were some cost-cutting efforts that we
- 14 had undertaken, travel restrictions, slowing down hiring quite
- 15 | a bit, and looking at reducing cost.
- 16 Mr. Rufo sends out a memo to the Herndon, to that, to
- 17 | that office indicating that there were drastic changes that
- 18 needed to occur and that we couldn't afford coffee, condiments
- 19 like honey, and those type of things.
- 20 So when I saw that and then I also had heard that
- 21 | there were a couple of people who called the office and asked a
- 22 | question: "Should I start looking for another job?" You know,
- 23 | "Do I have anything to worry about?"
- MR. FOX: Objection. Hearsay.
- 25 THE COURT: It's not hearsay. It's not being offered

Garcia - Cross 604 1 for the truth of its contents. Overruled. 2 THE WITNESS: So when I heard that people had called 3 and asked those questions, of course, it makes any company 4 very, very nervous because, you know, the last thing you want 5 is people to, you know, be afraid that you can't make payroll. So I called Joey, and we had a conversation. It was 6 7 not a bad conversation. I said, "Joey, look, these kind of 8 communications, you have to think about what you write. In the 9 future, you should not write these things by yourself. You 10 should not take the initiative to" -- or the action. Because I 11 looked at it really as more of he didn't have the authority to 12 do that. 13 He was acting as though he was the executive of the 14 office, and by sharing those words, "drastic," that's a 15 problem. That was certainly my problem. And when people called to confirm that, that's why I called him and asked him 16 17 not to do that, to work with his manager in the future. BY MS. DURR: 18 19 Did you tell Mr. Rufo: No big deal that you sent that 20 discretionary spend e-mail? 21 Did I tell him --Α. 22 Did you tell him that it was not a big deal? 23 I told him that that was a real problem that he sent it 24 and not to send those type of communications again without, you 25 know, working with his manager to make sure that the right

- 1 message was being sent.
- 2 Q. Okay. Now, did Ms. Mecey ever bring to your attention
- 3 | anything about Mr. Rufo wanting to apply for another HR job?
- 4 A. Yes.
- 5 Q. Apply for an HR job?
- 6 A. She did.
- 7 Q. Tell me about that.
- 8 A. She had mentioned to me that he had interest in working in
- 9 the HR field and then wanted to apply for a position. She also
- 10 | had mentioned that she had talked with him and they had a good
- 11 | conversation. She felt very positive about it, that he had
- 12 | told her, "Look, you know, what I need to do is really just
- 13 | learn the job, learn about Aclara, and stay in the position
- 14 | that I have."
- MR. FOX: Your Honor, I object. This is, this is all
- 16 hearsay.
- 17 THE COURT: Well, actually, it's all repetitive. So
- 18 | the jury has heard this before. Let's move this along.
- 19 BY MS. DURR:
- 20 Q. Did you give any advice to Ms. Mecey about how to handle
- 21 her concerns about Mr. Rufo?
- 22 A. I did.
- 23 Q. Okay. What did you tell him?
- 24 A. I suggested --
- 25 Q. Tell her, excuse me, not him.

- 1 A. Yes. I suggested to Jill that she, you know, meet with
- 2 him and coach him. We have a policy within HR, we assume good
- 3 | intentions, and I figured that, you know, she could coach him
- 4 and work with him. You know, we could, you know, convince him,
- 5 | you know, to not, you know, to be respectful of her, you know,
- 6 their conversation.
- 7 He said that he wasn't going to apply, and he did
- 8 anyway. And then in the memo, the same type of conversation
- 9 occurred.
- 10 Q. Okay. I want to turn to Plaintiff's Exhibit 26, the top
- 11 portion. This is the -- a response that you provided to Jill
- 12 Mecey when she had raised this concern about Mr. Rufo's conduct
- about the HR, applying for that HR position, and you
- 14 | wrote, "BTW" -- does that stand for by the way?
- 15 A. By the way.
- 16 Q. ". . . I agree with your approach and planned comments.
- 17 He is rather presumptuous but also claims to have good
- 18 experience in the military that is applicable. His behavior
- 19 has to be adjusted."
- You wrote those words?
- 21 A. I did.
- 22 Q. Okay. First of all, why did you say that his behavior
- 23 | needs to be adjusted?
- 24 A. It was because of the type of poor judgment behaviors that
- 25 he -- that had been reported to me via Jill and the examples

- 1 that I had heard about.
- 2 Q. What are you talking about?
- 3 A. The memo that he sent out. He had sent out a previous
- 4 | memo that was kind of a borderline poor judgment one as well
- 5 about asking people to get their, you know, to go through a
- 6 health program that we were sponsoring. He used the words, you
- 7 know, "to get your sexy body on," which is, you know, you want
- 8 to keep that kind of stuff out of the workplace.
- 9 Q. Okay. And so you were aware of that, and then you became
- 10 aware of Jill Mecey's concern at that point?
- 11 THE COURT: Ms. Durr, you need to be -- you need to
- 12 be at the lectern.
- MS. DURR: Oh, excuse me.
- 14 BY MS. DURR:
- 15 Q. And so that's why you said his behavior needs to be
- 16 adjusted?
- 17 A. Yes.
- 18 Q. Okay. How did you think that his behavior needed to be
- 19 | adjusted?
- 20 A. Well, partly it was, it was a poor judgment. The other
- 21 | part was I think he was -- he would do things sort of without
- 22 permission, and nobody really knew what he was doing.
- 23 Q. Okay. Now, you're aware that, that he did receive some
- 24 praise from people within the company, right?
- 25 A. He did.

```
Garcia - Cross
                                                                  608
 1
          Okay. Are you aware that Ms. Patty Cavender praised
 2
     Mr. Rufo?
 3
          Yes, I am. Patty praised him partly because she was being
 4
     seriously challenged, she was way behind on her expenses for
 5
     that part of the business and was struggling with that, and
     Joey had offered to help her do that, and so, you know, anytime
 6
 7
     someone's going to help you do your job, I'm sure you're
 8
     appreciative.
 9
          How did you become aware of that praise?
10
          I heard about that, I think, through Ms. Mecey.
     Α.
11
          Okay. I'm going to turn, put up -- I think it's, is it
12
     Plaintiff -- Plaintiff's Exhibit 63.
13
               THE COURT: Hold on. I'm not sure that's in.
     there any objection to 63? Oh, it can't be; it's Plaintiff's
14
     Exhibit 63.
15
16
               MS. DURR: So then we move to have it in.
17
               THE COURT: It's in.
18
               (Plaintiff's Exhibit No. 63 was received in
19
     evidence.)
20
               MS. DURR: Thank you, Your Honor.
21
          Okay. Just again, I'm going to show you at the bottom is
22
     an e-mail from Patty Cavender to Jill Mecey, and the subject
23
     line is "Joey Rufo," right? And it actually goes on beyond
24
     that one paragraph.
25
          I'm aware of it.
     Α.
```

- 1 Q. You're aware of it?
- 2 A. Yes.
- 3 Q. And then above it, it shows that Jill Mecey forwarded
- 4 this, Patty's e-mail, Ms. Cavender's e-mail to you and Lyn
- 5 Salvo on October 27, 2017, right?
- 6 A. Yes.
- 7 Q. Okay. And then above that, you actually replied to Jill
- 8 Mecey about the e-mail?
- 9 A. Yes.
- 10 Q. Would you just please read it into the record for the
- 11 jury?
- 12 A. "That is a strong endorsement. It doesn't have direct
- 13 application to the situation and problems you are experiencing
- 14 | with him. Very different areas of behavior and expertise.
- Regardless, it is good feedback. And it allows you an
- 16 opportunity to share what he does well and continue to work on
- 17 | the things he needs to work on what you're" -- which are --
- 18 | "very important as well."
- 19 Q. Okay. Were you critical of Ms. -- of the fact that
- 20 Ms. Cavender had provided this endorsement of Mr. Rufo?
- 21 A. Not at all.
- 22 Q. Okay. Now, you're aware that his position was eliminated,
- 23 Mr. Rufo's position was eliminated?
- 24 A. Yes.
- 25 Q. Okay. And what was your -- were you involved in that

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Garcia - Cross 610 decision? Ms. Mecey brought --Just were you involved in that decision? 4 Α. Yes. Okay. Would you please explain to the jury your involvement? 7 Yes. In speaking with Ms. Mecey, the -- that part of the business was struggling financially. They were actually losing money. So that was the first item. 10 The second is that a big part of Joey's job was to 11 help the move from the Reston office to the Herndon office, to 12 consolidate. When that was completed, a big part of the job 13 went away. 14 And you look at that in combination with that's an office that's a relatively small office of about 40 people. 16 When Jill looked at the rest of her team, she had people across 17 the organization that supported much larger groups of individuals, for example, in our Cleveland or Solon office, and 19 there's about 145 people, and it's being supported by a 20 part-time person. And so that and, I quess, in combination, I wasn't 22 concerned because I knew there wasn't any, any retaliation that 23 occurred. 24 Okay. Well, at that time -- did you also approve any 25 other position eliminations at that time?

- 1 A. I did.
- 2 Q. What positions did you approve?
- 3 A. There was a position, an administrative assistant position
- 4 | in our Somersworth, New Hampshire, office. There was an
- 5 individual that was struggling in their performance. Jill had
- 6 | worked with them and gave them the opportunity to be placed on
- 7 | a performance improvement plan or accept a, a severance that
- 8 included outplacement and additional time beyond just the
- 9 standard severance.
- 10 So the person, Donna, elected to take the
- 11 performance -- take the severance instead, and that's what she
- 12 did, and then later, that position was never filled.
- 13 | O. Okay. So it was never filled at all?
- 14 A. There was a -- for a brief period, there was a part-time
- 15 person, and then it still remains open today. It's not --
- 16 hasn't been filled.
- 17 Q. Okay. To your knowledge, are there any plans to fill that
- 18 position?
- 19 A. No.
- 20 Q. Okay. By the way, is Mr. Rufo's position, is that filled
- 21 or not?
- 22 A. No.
- 23 | O. Okay. The office coordinator position, I should say. Any
- 24 plans to fill the office coordinator position in, in Herndon?
- 25 A. It's not needed, no.

```
Garcia - Redirect
                                                                  612
 1
          Okay. All right.
     0.
 2
               And then, Mr. Garcia, there was testimony by Mr. --
 3
     or you provided testimony previously about all of the company's
 4
     policies about retaliation?
 5
     Α.
          Yes.
          Have you yourself received training on the company's
 6
     Q.
 7
     policies?
 8
     Α.
          Yes.
 9
          Okay. And at the time that Mr. Rufo worked for Aclara,
10
     did you understand that the company had a policy to not
11
     retaliate?
12
          Yes.
     Α.
13
          And that you, you yourself could not retaliate?
14
         We do not retaliate.
     Α.
15
          Okay. But that you had that understanding as well?
     Q.
16
     Α.
          I'm sorry?
17
          You had that understanding that you are not to retaliate?
     Ο.
18
          Correct. Absolutely.
     Α.
19
               MS. DURR: No further questions.
20
               THE COURT: All right. Is there any redirect?
21
               MR. FOX: Yes. Briefly, Your Honor.
22
                          REDIRECT EXAMINATION
23
     BY MR. FOX:
24
          Take a look at Exhibit 120, please. This is a job posting
25
     for human resources assistant, is it not?
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Garcia - Redirect 613

- 1 A. Yes.
- 2 Q. Okay. And you just testified a moment ago that no one's
- 3 been performing Joey's duties; is that correct?
- 4 A. Correct.
- 5 Q. Okay. Now, this job listing contains essential functions
- 6 which basically were Joey's duties except they were being
- 7 performed in St. Louis, correct?
- 8 MS. DURR: Object.
- 9 THE COURT: The basis for the objection?
- 10 MS. DURR: Lack of foundation of this witness to be
- 11 testifying about this document.
- 12 THE COURT: Well, lay a foundation.
- 13 BY MR. FOX:
- 14 Q. Okay. You're the head of HR for the whole company; isn't
- 15 | that right?
- 16 A. Yes.
- 17 Q. Are you generally familiar with positions that are posted
- 18 | in your department for HR?
- 19 A. You know, I mean, I am in most cases. What I do know
- 20 about this position is that the HR service center, they were
- 21 interested in consolidating everything in St. Louis to make it
- 22 easier to manage.
- 23 Q. Okay. And are these essential functions here Joey's job
- 24 functions?
- 25 A. I don't know if they were his functions or not.

Garcia - Redirect 614

- 1 Q. Okay. Could he not fill this position?
- 2 A. Could he fill?
- 3 O. Yes.
- 4 A. If he was willing to move to St. Louis, I mean, the
- 5 position was there, but I don't know if he could fill it or
- 6 not.
- 7 Q. The position was never offered to him at the time his job
- 8 was allegedly eliminated, was it?
- 9 A. There was no position.
- 10 THE COURT: Well, wait. So we have context, do you
- 11 know when this job ad went out?
- 12 THE WITNESS: I don't. I don't know.
- 13 BY MR. FOX:
- 14 Q. Donna Lapeyrouse, her position wasn't eliminated, was it?
- 15 A. She elected to resign.
- 16 Q. Because she was going to be put on a PIP by Jill Mecey if
- 17 | she wouldn't resign, isn't that right?
- 18 A. Correct.
- 19 Q. You talked about the company was -- a portion of the
- 20 | company was struggling financially? You haven't produced any
- 21 documents in this case suggesting the company was struggling
- 22 financially, have you?
- 23 A. Well, what, what we did is we had sent out at that point
- 24 | in time communication to the entire company --
- THE COURT: Wait, wait. That's not responsive.

```
Garcia - Recross
                                                                  615
 1
     Listen to the question, please.
 2
               MR. FOX: Read it. Kindly read it back, Ms. Court
 3
     Reporter.
 4
                              (Question read.)
 5
               THE WITNESS: I don't think so.
     BY MR. FOX:
 6
 7
          And were you not aware that Jill Mecey had, had instructed
 8
     Joey and the other office coordinators in an e-mail to do
 9
     everything possible to control spending?
10
          I am not sure the wording -- I know she talked to them or
11
     sent them a communication of some kind. That's what I know.
12
          And she never told them to keep this confidential, don't
13
     tell other employees to do everything possible to control
14
     spending, did she?
15
          I don't know.
     Α.
               MR. FOX: You don't know. Okay. Thank you.
16
17
     further questions.
18
               THE COURT: Is there any recross?
19
                           RECROSS EXAMINATION
20
     BY MS. DURR:
21
          Is there a posted position for the Somersworth
22
     administrative assistant position that had been filled by --
23
     that had been done by Donna Lapeyrouse?
24
          Repeat the question?
25
          Sure. After Donna Lapeyrouse is no longer doing the
     Q.
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Garcia - Recross
                                                                  616
 1
     administrative assistant position in Somersworth, has there,
 2
    has there ever been a posted position for that location?
 3
          No.
          I want to turn your attention to the document dated -- I
 4
     Ο.
 5
     mean, excuse me, Bates labeled Plaintiff's Exhibit 120 that
     counsel showed you.
 6
 7
               Can you pull that up, in the right corner?
 8
               First of all, I wasn't clear, do you know when this
    human resources assistant position in St. Louis was posted?
 9
10
     Α.
          I don't.
11
          Okay. But at the top there, do you see a date of
12
     10/28/2018? Is that what it says up in the corner?
13
     Α.
          Yes.
14
               MS. DURR: Okay. No further questions.
15
               THE COURT: All right. Is anybody going to call
16
     Mr. Garcia again?
17
               MR. FOX: No plans, Your Honor.
18
               THE COURT: How about the defense?
19
               MS. DURR: No, Your Honor.
20
               THE COURT: All right. Then, Mr. Garcia, you are
21
     excused as a witness. That means you can after the lunch break
22
     come back and watch the proceedings if you want to, but you're
23
     not to discuss your testimony or anything you see or hear in
24
     court with any witness who has not yet testified.
25
               THE WITNESS: Okay. Thank you.
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617
 1
                               (Witness excused.)
 2
               THE COURT: All right. Ladies and gentlemen, we'll
 3
     take our lunch break, and be back here at 2:00, please.
 4
                 (Recess from 1:04 p.m., until 2:00 p.m.)
 5
 6
                        CERTIFICATE OF THE REPORTER
 7
          I certify that the foregoing is a correct transcript of
 8
     the record of proceedings in the above-entitled matter.
 9
10
11
                                                 /s/
                                          Anneliese J. Thomson
12
13
14
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18
19
20
21
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23
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